

**INDIVIDUAL PREREQUISITE LIST FOR COB COURSES**  
*(All 300/400 level courses require junior standing)*

Accounting, FIS, & MIS majors: All Accounting courses require a grade of “C” or better in order to progress to the next level of courses.

Banking & Finance majors: All upper-level Finance courses require a grade of “C” or better in FIN 300.

Course #	Individual Prerequisite - <b>NO EXCEPTIONS TO THIS POLICY: <i>If students do not meet the prerequisites as set forth by the College of Business, their schedule will be altered and classes dropped.</i></b>
ACC 300	ACC 200 and junior standing
ACC 320	ACC 200, with a grade of C or better in ACC 200 and junior standing
ACC 325	ACC 200, with grade of C or better in ACC 200 and junior standing
ACC 327	ACC 325 (with a grade of C or better) and junior standing
ACC 330	ACC 300 or ACC 325 (with a grade of C or better) and junior standing
ACC 401	ACC 327 (with a grade of C or better) and junior standing
ACC 402	ACC 327 (with a grade of C or better) and junior standing
ACC 407	ACC 325 (with a grade of C or better) and junior standing
ACC 409	ACC 325 (with a grade of C or better) and junior standing
ACC 412	ACC 325 (with a grade of C or better) and junior standing
BA 301	MAT 102 and junior standing
BA 303	BA 301 and junior standing
BA 411	BA 200 and junior standing
ECO 305	ECO 201, ECO 202 and junior standing
ECO 330	ECO 201, ECO 202 and junior standing
ECO 336	ECO 201, ECO 202 and junior standing
ECO 340	ECO 201, ECO 202 and junior standing
ECO 345	ECO 201, ECO 202 and junior standing
ECO 401	ECO 201, ECO 202 and junior standing
ECO 436	ECO 336 and junior standing
ECO 440	ECO 201, ECO 202 and junior standing
ECO 450	ECO 201, ECO 202, BA 301 and BA 303 and junior standing
ECO 470	ECO 201, ECO 202 and junior standing
ECO 493	ECO 336, ECO 340, ECO 345, and ECO 450 and junior standing
FIN 300	MAT 102, ECO 201, ECO 202, ACC 200 and junior standing

FIN 301	FIN 300 (with a grade of C or better) and junior standing
FIN 310	FIN 300 as co-requisite or prerequisite
FIN 320	FIN 300 and junior standing
FIN 350	FIN 300 (with grades of C or better) and junior standing
FIN 352	FIN 300 and junior standing
FIN 380	FIN 300 and junior standing / NOT OPEN TO BANKING, PERSONAL FINANCIAL PLANNING OR REAL ESTATE MAJORS
FIN 392	FIN 300 and junior standing
FIN 462	FIN 352 and junior standing
FIN 472	FIN 300 (with a grade of C or better) and junior standing
FM 321	junior standing
FM 330	junior standing
FM 331	FM 121 and 330 and junior standing
FM 332	junior standing
FM 335	HIS 101 and HIS 102 and junior standing
FM 337	FM 121 and 330 and junior standing
FM 421	junior standing
FM 434	FM 330 and junior standing
FM 435	FM 121 and MKT 300 and junior standing
FM 436	MKT 300 and junior standing
FM 437	FM 330 and 331 and junior standing
FM 438	FM 436 and junior standing
FM 439	FM 337 and 436, BTE 380/480, MKT 300, and senior standing
FM 478	junior standing
FM 492	junior standing
HM 250	HM 100/300, Corequisite: HM 250L
HM 250L	Corequisite HM 250
HM 342	HM 100/300
HM 350	HM 250 and 250L, Corequisite: HM 350L
HM 350L	Corequisite HM 350
HM 376	HM 100/300
HM 378	HM 100/300

HM 380	ACC 200 and HM 100/300
HM 441	HM 100/300
HM 442	HM 100/300
HM 445	HM 380
HM 470	HM 350 and 350L
HM 479	HM 100/300
HM 481	HM 100/300
HM 482	HM 100/300
HM 484	HM 376
HM 485	HM 100/300
HM 490	HM 100/300
HM 494	HM 283
HM 495	HM 342, HM 445, and HM 482
IB 472	Take with FIN 472 same semester - therefore prerequisites are same as FIN 472 and junior standing
MGT 300	Junior standing
MGT 325	MGT 300 and junior standing
MGT 364	MGT 300 and junior standing
MGT 400	Must take <b>GRADUATING</b> semester - Must have <b>completed</b> ACC 300 (or 320 or 325), FIN 300, MGT 300, and MKT 300 and filed application for degree
MGT 454	MGT 300 and junior standing
MGT 455	MGT 300 and junior standing
MGT 465	MGT 300, BA 301, and MGT 325 and junior standing
MGT 468	MGT 300, BA 301, MGT 364 and junior standing
MGT 470	MGT 300, BA 301, MGT 364 and junior standing
MGT 472	MGT 300 and junior standing
MGT 474	Junior standing
MGT 475	MGT 300 and junior standing
MGT 480	MGT 300 and junior standing
MGT 482	MGT 475 and junior standing
MGT 495	MGT 300 and junior standing
MIS 300	junior standing
MIS 301	MIS 300 and junior standing

MIS 309	MIS 300 with a grade of C or better - <b><i>OPEN ONLY TO ACCOUNTING MAJORS</i></b>
MIS 310	MIS 301, 6 hours of approved programming courses and junior standing
MIS 315	Six hours of approved programming courses and junior standing
MIS 320	junior standing
MIS 392	MIS 300 (with a grade of B or better), junior standing, and permission of instructor
MIS 406	MIS 300 and junior standing
MIS 408	MIS 300 and junior standing
MIS 412	MIS 301, MIS 310, MIS 315, MIS 406, MIS 320 and MIS 408 and senior standing
MKT 300	Junior standing
MKT 322	MKT 300 and junior standing; MKT 322 cannot be taken in final semester (last 15 hours)
MKT 330	MKT 300 and junior standing
MKT 355	MKT 300 and junior standing
MKT 365	MKT 300 and junior standing; MKT 365 cannot be taken in final semester (last 15 hours)
MKT 370	MKT 300 and junior standing
MKT 380	MKT 300 and junior standing
MKT 400	MKT 300 and junior standing
MKT 424	MKT 300 and BA 301 and junior standing
MKT 428	MKT 300, MKT 322, MKT 365, (MKT 355 or 330 or 370) and in graduating semester
MKT 430	MKT 300 and junior standing
MKT 444	MKT 300 and junior standing
MKT 458	MKT 300 and junior standing
MKT 495	MKT 300 and junior standing
REI 325	Junior standing
REI 326	Junior standing
REI 330	Junior standing
REI 340	BA 200 and junior standing
REI 425	REI 325 and junior standing
REI 432	Junior standing
REI 434	Junior standing
REI 445	REI 325 and junior standing
REI 450	REI 325 and junior standing
TM 340	Junior standing

TM 345	Junior standing
TM 358	Junior standing
TM 368	Junior standing
TM 377	Junior standing
TM 378	TM 240 and junior standing
TM 441	PHI 300 and junior standing
TM 442	MKT 300 and junior standing
TM 445	ACC 300, FIN 300 and junior standing
TM 457	TM 358 and junior standing
TM 458	TM 358, TM 457 and junior standing
TM 467	TM 368 and junior standing
TM 468	TM 368 and TM 467 and junior standing
TM 471	PHI 300, TM 378 and junior standing
TM 472	MKT 300, TM 378 and junior standing
TM 475	ACC 300, FIN 300, TM 378 and junior standing
TM 476	MIS 300, TM 378 and junior standing
TM 478	TM 378, TM 472, TM 475, TM 476

ALL 300-400 level business courses require completion of all required prerequisites in order to remain in a 300-400 level business course. If students do not meet the prerequisites as set forth by the College of Business, their schedule will be altered and classes dropped.

**COB (College of Business) majors are responsible for completing all requirements established for his or her degree by the University, college, and department. *It is the student's responsibility to know these requirements; a student's adviser may not assume this responsibility.* Adherence to COB course prerequisites is one of these responsibilities.**

**PREREQUISITES ARE ENFORCED FOR THE CURRENT USM BULLETIN - NOT THE CATALOG YEAR WHICH THE STUDENT IS FOLLOWING.**