

## ACCOUNTING

### PACE Degree Plan

**01. REASONING/COMMUNICATIONS****SKILLS (18 HRS)**

- 01 ENG 101
- 02 ENG 102
- 03 MAT 101
- 04 MAT 102
- 05 SCM 111 OR SCM 320
- 06 BTE 480

**02. HUMANITIES AND FINE ARTS (18 HRS)**

- 01 HIS 101
- 02 HIS 102
- 03 SELECT 1 COURSE: AA 100, ART 130,  
MUS 365 OR THE 100
- 04 ENG 203
- 05 PHI 300
- 06 FL 401 OR APPROVED CBA STUDY  
ABROAD COURSE.

**03. SOCIAL AND BEHAVIORAL SCIENCES  
(9 HRS)**

- 01 PSY 110
- 02 SOC 101
- 03 SELECT 1 COURSE: ANT 221 OR GHY  
341 OR Any foreign language other than  
the student's native language.

**04. NATURAL AND APPLIED SCIENCES  
(8 HRS)**

- 01 SELECT 2 LAB SCIENCES APPROVED  
UNDER THE GENERAL EDUCATION  
CURRICULUM.

**05. HUMAN WELLNESS (2 HRS)**

- 01 NFS 167
- 02 HPR 105

**06. BUSINESS ADMINISTRATION CORE****(42.5 HRS)**

- 01 ACC 200
- 02 BA 200
- 03 ECO 201
- 04 ECO 202
- 05 MIS 201
- 06 MIS 202
- 07 ACC 320
- 08 BA 301
- 09 BA 303 AND MGT 304
- 10 ECO 336
- 11 FIN 300
- 12 MGT 300
- 13 MGT 350
- 14 MIS 300
- 15 MKT 300
- 16 MGT 400

**07. ACCOUNTING EMPHASIS (21 HRS)**

- 01 ACC 310
- 02 ACC 325
- 03 ACC 330
- 04 ACC 400
- 05 ACC 401
- 06 ACC 407
- 07 ACC 409

**08. OTHER BUSINESS REQUIREMENTS  
(5.5 HRS)**

- 01 BUSINESS SEMINARS: BA 300 AND  
BA 400
- 02 DIRECTED ELECTIVE: BA 411

**09. OPTIONAL NON-CBA MINOR  
(MINIMUM OF 18 HRS)****10. NONBUSINESS ELECTIVES  
(MINIMUM OF 4 HRS)**

- 01 Select any non-business courses.

**A Minimum of 128 Hours in Program**

A Minimum of 64 hrs required from 4-yr college, 45 hrs 300 or 400 level courses, last 32 hrs from USM

## ECONOMICS

### PACE Degree Plan

**01. REASONING/COMMUNICATIONS****SKILLS (18 HRS)**

- 01 ENG 101
- 02 ENG 102
- 03 MAT 101
- 04 MAT 102
- 05 SCM 111 OR SCM 320
- 06 BTE 480

**02. HUMANITIES AND FINE ARTS (18 HRS)**

- 01 HIS 101
- 02 HIS 102
- 03 SELECT 1 COURSE: AA 100, ART 130, MUS 365 OR THE 100
- 04 ENG 203
- 05 PHI 300
- 06 FL 401 OR APPROVED CBA STUDY ABROAD COURSE.

**03. SOCIAL AND BEHAVIORAL SCIENCES (9 HRS)**

- 01 PSY 110
- 02 SOC 101
- 03 SELECT 1 COURSE: ANT 221 OR GHY 341 OR Any foreign language other than the student's native language.

**04. NATURAL AND APPLIED SCIENCES (8 HRS)**

- 01 SELECT 2 LAB SCIENCES APPROVED UNDER THE GENERAL EDUCATION CURRICULUM.

**05. HUMAN WELLNESS (2 HRS)**

- 01 NFS 167
- 02 HPR 105

**06. BUSINESS ADMINISTRATION CORE****(42.5 HRS)**

- 01 ACC 200
- 02 BA 200
- 03 ECO 201
- 04 ECO 202
- 05 MIS 201
- 06 MIS 202
- 07 ACC 300
- 08 BA 301
- 09 BA 303 AND MGT 304
- 10 ECO 336
- 11 FIN 300
- 12 MGT 300
- 13 MGT 350
- 14 MIS 300
- 15 MKT 300
- 16 MGT 400

**07. ECONOMICS EMPHASIS (21 HRS)**

- 01 ECO 305
- 02 ECO 340
- 03 ECO 345
- 04 ECO 436
- 05 ECO 450
- 06 ECO 493
- 07 SELECT 1 COURSE FROM DEPT OF ECO.

**08. OTHER BUSINESS REQUIREMENTS (5.5 HRS)**

- 01 BUSINESS SEMINARS: BA 300 AND BA 400
- 02 DIRECTED ELECTIVE: MAT 312

**09. OPTIONAL NON-CBA MINOR (MINIMUM OF 18 HRS)****10. NONBUSINESS ELECTIVES (MINIMUM OF 4 HRS)**

- 01 Select any non-business courses.



### A Minimum of 128 Hours in Program

A Minimum of 64 hrs required from 4-yr college, 45 hrs 300 or 400 level courses, last 32 hrs from USM

## INTERNATIONAL BUSINESS

### PACE Degree Plan

**01. REASONING/COMMUNICATIONS****SKILLS (18 HRS)**

- 01 ENG 101
- 02 ENG 102
- 03 MAT 101
- 04 MAT 102
- 05 SCM 111 OR SCM 320
- 06 BTE 480

**02. HUMANITIES AND FINE ARTS (18 HRS)**

- 01 HIS 101
- 02 HIS 102
- 03 SELECT 1 COURSE: AA 100, ART 130,  
MUS 365 OR THE 100
- 04 ENG 203
- 05 PHI 300
- 06 FL 401 OR APPROVED CBA STUDY  
ABROAD COURSE.

**03. SOCIAL AND BEHAVIORAL SCIENCES  
(9 HRS)**

- 01 PSY 110
- 02 SOC 101
- 03 ANY FOREIGN LANGUAGE OTHER  
THAN THE STUDENT'S NATIVE  
LANGUAGE.

**04. NATURAL AND APPLIED SCIENCES  
(8 HRS)**

- 01 SELECT 2 LAB SCIENCES APPROVED  
UNDER THE GENERAL EDUCATION  
CURRICULUM.

**05. HUMAN WELLNESS (2 HRS)**

- 01 NFS 167
- 02 HPR 105

**06. BUSINESS ADMINISTRATION CORE  
(42.5 HRS)**

- 01 ACC 200
- 02 BA 200
- 03 ECO 201
- 04 ECO 202
- 05 MIS 201
- 06 MIS 202
- 07 ACC 300
- 08 BA 301
- 09 BA 303 AND MGT 304
- 10 ECO 336
- 11 FIN 300
- 12 MGT 300
- 13 MGT 350
- 14 MIS 300
- 15 MKT 300
- 16 MGT 400

**07. INTERNATIONAL BUSINESS  
EMPHASIS (21 HRS)**

- 01 ECO 340
- 02 ECO 345
- 03 ECO 436
- 04 FIN 472
- 05 IB 472
- 06 ECO 498 OR FIN 498 OR IB 498
- 07 MGT 495 OR MKT 495

**08. OTHER BUSINESS REQUIREMENTS  
(8.5 HRS)**

- 01 BUSINESS SEMINARS: BA 300 AND  
BA 400
- 02 DIRECTED ELECTIVE: SIX HOURS OF  
ANY FOREIGN LANGUAGE OTHER  
THAN THE STUDENT'S NATIVE  
LANGUAGE.

**09. OPTIONAL NON-CBA MINOR  
(MINIMUM OF 18 HRS)****10. NONBUSINESS ELECTIVES  
(MINIMUM OF 1 HR)**

- 01 Select any non-business courses.

**A Minimum of 128 Hours in Program**

A Minimum of 64 hrs required from 4-yr college, 45 hrs 300 or 400 level courses, last 32 hrs from USM

## MANAGEMENT

### PACE Degree Plan

#### 01. REASONING/COMMUNICATIONS SKILLS (18 HRS)

- 01 ENG 101
- 02 ENG 102
- 03 MAT 101
- 04 MAT 102
- 05 SCM 111 OR SCM 320
- 06 BTE 480

#### 02. HUMANITIES AND FINE ARTS (18 HRS)

- 01 HIS 101
- 02 HIS 102
- 03 SELECT 1 COURSE: AA 100, ART 130, MUS 365 OR THE 100
- 04 ENG 203
- 05 PHI 300
- 06 FL 401 OR APPROVED CBA STUDY ABROAD COURSE.

#### 03. SOCIAL AND BEHAVIORAL SCIENCES (9 HRS)

- 01 PSY 110
- 02 SOC 101
- 03 SELECT 1 COURSE: ANT 221 OR GHY 341 OR Any foreign language other than the student's native language.

#### 04. NATURAL AND APPLIED SCIENCES (8 HRS)

- 01 SELECT 2 LAB SCIENCES APPROVED UNDER THE GENERAL EDUCATION CURRICULUM.

#### 05. HUMAN WELLNESS (2 HRS)

- 01 NFS 167
- 02 HPR 105

#### 06. BUSINESS ADMINISTRATION CORE (42.5 HRS)

- 01 ACC 200
- 02 BA 200
- 03 ECO 201
- 04 ECO 202
- 05 MIS 201
- 06 MIS 202
- 07 ACC 300
- 08 BA 301
- 09 BA 303 AND MGT 304
- 10 ECO 336
- 11 FIN 300
- 12 MGT 300
- 13 MGT 350
- 14 MIS 300
- 15 MKT 300
- 16 MGT 400

#### 07. MANAGEMENT EMPHASIS (21 HRS)

- 01 MGT 364
- 02 MGT 454
- 03 MGT 465
- 04 MGT 495
- 05 MGT 480
- 06 SELECT 2 COURSES: MGT 455, MGT 468, MGT 472, OR MGT 475.

#### 08. OTHER BUSINESS REQUIREMENTS (2.5 HRS)

- 01 BUSINESS SEMINARS: BA 300 AND BA 400

#### 09. OPTIONAL NON-CBA MINOR (MINIMUM OF 18 HRS)

#### 10. NONBUSINESS ELECTIVES (MINIMUM OF 7 HRS)

- 01 Select any non-business courses.



### A Minimum of 128 Hours in Program

A Minimum of 64 hrs required from 4-yr college, 45 hrs 300 or 400 level courses, last 32 hrs from USM

## PRODUCTION/OPERATIONS MANAGEMENT

### PACE Degree Plan

**01. REASONING/COMMUNICATIONS****SKILLS (18 HRS)**

- 01 ENG 101
- 02 ENG 102
- 03 MAT 101
- 04 MAT 102
- 05 SCM 111 OR SCM 320
- 06 BTE 480

**02. HUMANITIES AND FINE ARTS (18 HRS)**

- 01 HIS 101
- 02 HIS 102
- 03 SELECT 1 COURSE: AA 100, ART 130, MUS 365 OR THE 100
- 04 ENG 203
- 05 PHI 300
- 06 FL 401 OR APPROVED CBA STUDY ABROAD COURSE.

**03. SOCIAL AND BEHAVIORAL SCIENCES (9 HRS)**

- 01 PSY 110
- 02 SOC 101
- 03 SELECT 1 COURSE: ANT 221 OR GHY 341 OR Any foreign language other than the student's native language.

**04. NATURAL AND APPLIED SCIENCES (8 HRS)**

- 01 SELECT 2 LAB SCIENCES APPROVED UNDER THE GENERAL EDUCATION CURRICULUM.

**05. HUMAN WELLNESS (2 HRS)**

- 01 NFS 167
- 02 HPR 105

**06. BUSINESS ADMINISTRATION CORE (42.5 HRS)**

- 01 ACC 200
- 02 BA 200
- 03 ECO 201
- 04 ECO 202
- 05 MIS 201
- 06 MIS 202
- 07 ACC 300
- 08 BA 301
- 09 BA 303 AND MGT 304
- 10 ECO 336
- 11 FIN 300
- 12 MGT 300
- 13 MGT 350
- 14 MIS 300
- 15 MKT 300
- 16 MGT 400

**07. PROD/OPER MANAGEMENT EMPHASIS (21 HRS)**

- 01 MGT 454
- 02 MGT 465
- 03 MGT 472
- 04 MGT 482
- 05 MGT 495
- 06 MIS 310
- 07 MKT 370

**08. OTHER BUSINESS REQUIREMENTS (5.5 HRS)**

- 01 BUSINESS SEMINARS: BA 300 AND BA 400
- 02 DIRECTED ELECTIVE: MAT 312

**09. OPTIONAL NON-CBA MINOR (MINIMUM OF 18 HRS)****10. NONBUSINESS ELECTIVES (MINIMUM OF 4 HRS)**

- 01 Select any non-business courses.

**A Minimum of 128 Hours in Program**

A Minimum of 64 hrs required from 4-yr college, 45 hrs 300 or 400 level courses, last 32 hrs from USM

## FINANCIAL INFORMATION SYSTEMS

### PACE Degree Plan

#### 01. REASONING/COMMUNICATIONS SKILLS (18 HRS)

- 01 ENG 101
- 02 ENG 102
- 03 MAT 101
- 04 MAT 102
- 05 SCM 111 OR SCM 320
- 06 BTE 480

#### 02. HUMANITIES AND FINE ARTS (18 HRS)

- 01 HIS 101
- 02 HIS 102
- 03 SELECT 1 COURSE: AA 100, ART 130, MUS 365 OR THE 100
- 04 ENG 203
- 05 PHI 300
- 06 FL 401 OR APPROVED CBA STUDY ABROAD COURSE.

#### 03. SOCIAL AND BEHAVIORAL SCIENCES (9 HRS)

- 01 PSY 110
- 02 SOC 101
- 03 SELECT 1 COURSE: ANT 221 OR GHY 341 OR Any foreign language other than the student's native language.

#### 04. NATURAL AND APPLIED SCIENCES (8 HRS)

- 01 SELECT 2 LAB SCIENCES APPROVED UNDER THE GENERAL EDUCATION CURRICULUM.

#### 05. HUMAN WELLNESS (2 HRS)

- 01 NFS 167
- 02 HPR 105

#### 06. BUSINESS ADMINISTRATION CORE (42.5 HRS)

- 01 ACC 200
- 02 BA 200
- 03 ECO 201
- 04 ECO 202
- 05 MIS 201
- 06 MIS 202
- 07 ACC 320
- 08 BA 301
- 09 BA 303 AND MGT 304
- 10 ECO 336
- 11 FIN 300
- 12 MGT 300
- 13 MGT 350
- 14 MIS 300
- 15 MKT 300
- 16 MGT 400

#### 07. FINANCIAL INFO SYS EMPHASIS (21 HRS)

- 01 ACC 310
- 02 ACC 325
- 03 ACC 409
- 04 MIS 309
- 05 MIS 310
- 06 SELECT 2 COURSES: MIS 401, MIS 406, MIS 408 OR MIS 412

#### 08. OTHER BUSINESS REQUIREMENTS (8.5 HRS)

- 01 BUSINESS SEMINARS: BA 300 AND BA 400
- 02 DIRECTED ELECTIVES: FIN 480 AND CSS 242 OR 3-HOUR APPROVED PROGRAMMING COURSE.

#### 09. OPTIONAL NON-CBA MINOR (MINIMUM OF 18 HRS)

#### 10. NONBUSINESS ELECTIVES (MINIMUM OF 1HR)

- 01 Select any non-business courses.



### A Minimum of 128 Hours in Program

A Minimum of 64 hrs required from 4-yr college, 45 hrs 300 or 400 level courses, last 32 hrs from USM

**MANAGEMENT INFORMATION SYSTEMS****PACE Degree Plan****01. REASONING/COMMUNICATIONS****SKILLS (18 HRS)**

- 01 ENG 101
- 02 ENG 102
- 03 MAT 101
- 04 MAT 102
- 05 SCM 111 OR SCM 320
- 06 BTE 480

**02. HUMANITIES AND FINE ARTS (18 HRS)**

- 01 HIS 101
- 02 HIS 102
- 03 SELECT 1 COURSE: AA 100, ART 130, MUS 365 OR THE 100
- 04 ENG 203
- 05 PHI 300
- 06 FL 401 OR APPROVED CBA STUDY ABROAD COURSE.

**03. SOCIAL AND BEHAVIORAL SCIENCES (9 HRS)**

- 01 PSY 110
- 02 SOC 101
- 03 SELECT 1 COURSE: ANT 221 OR GHY 341 OR Any foreign language other than the student's native language.

**04. NATURAL AND APPLIED SCIENCES (8 HRS)**

- 01 SELECT 2 LAB SCIENCES APPROVED UNDER THE GENERAL EDUCATION CURRICULUM.

**05. HUMAN WELLNESS (2 HRS)**

- 01 NFS 167
- 02 HPR 105

**06. BUSINESS ADMINISTRATION CORE****(42.5 HRS)**

- 01 ACC 200
- 02 BA 200
- 03 ECO 201
- 04 ECO 202
- 05 MIS 201
- 06 MIS 202
- 07 ACC 300
- 08 BA 301
- 09 BA 303 AND MGT 304
- 10 ECO 336
- 11 FIN 300
- 12 MGT 300
- 13 MGT 350
- 14 MIS 300
- 15 MKT 300
- 16 MGT 400

**07. MANAGEMENT INFO SYS EMPHASIS (21 HRS)**

- 01 MIS 309
- 02 MIS 310
- 03 MIS 315
- 04 MIS 320 or MIS 408
- 05 MIS 401
- 06 MIS 406
- 07 MIS 412

**08. OTHER BUSINESS REQUIREMENTS (5.5 HRS)**

- 01 BUSINESS SEMINARS: BA 300 AND BA 400
- 02 DIRECTED ELECTIVE: CSS 242 OR 3-HOUR APPROVED PROGRAMMING COURSE.

**09. OPTIONAL NON-CBA MINOR (MINIMUM OF 18 HRS)****10. NONBUSINESS ELECTIVES (MINIMUM OF 4 HRS)**

- 01 Select any non-business courses.

**A Minimum of 128 Hours in Program**

A Minimum of 64 hrs required from 4-yr college, 45 hrs 300 or 400 level courses, last 32 hrs from USM

## MARKETING

### PACE Degree Plan

#### 01. REASONING/COMMUNICATIONS SKILLS (18 HRS)

- 01 ENG 101
- 02 ENG 102
- 03 MAT 101
- 04 MAT 102
- 05 SCM 111 OR SCM 320
- 06 BTE 480

#### 02. HUMANITIES AND FINE ARTS (18 HRS)

- 01 HIS 101
- 02 HIS 102
- 03 SELECT 1 COURSE: AA 100, ART 130, MUS 365 OR THE 100
- 04 ENG 203
- 05 PHI 300
- 06 FL 401 OR APPROVED CBA STUDY ABROAD COURSE.

#### 03. SOCIAL AND BEHAVIORAL SCIENCES (9 HRS)

- 01 PSY 110
- 02 SOC 101
- 03 SELECT 1 COURSE: ANT 221 OR GHY 341 OR Any foreign language other than the student's native language.

#### 04. NATURAL AND APPLIED SCIENCES (8 HRS)

- 01 SELECT 2 LAB SCIENCES APPROVED UNDER THE GENERAL EDUCATION CURRICULUM.

#### 05. HUMAN WELLNESS (2 HRS)

- 01 NFS 167
- 02 HPR 105

#### 06. BUSINESS ADMINISTRATION CORE (42.5 HRS)

- 01 ACC 200
- 02 BA 200
- 03 ECO 201
- 04 ECO 202
- 05 MIS 201
- 06 MIS 202
- 07 ACC 300
- 08 BA 301
- 09 BA 303 AND MGT 304
- 10 ECO 336
- 11 FIN 300
- 12 MGT 300
- 13 MGT 350
- 14 MIS 300
- 15 MKT 300
- 16 MGT 400

#### 07. MARKETING EMPHASIS (21 HRS)

- 01 MKT 322
- 02 MKT 365
- 03 MKT 424
- 04 MKT 428
- 05 MKT 330 OR MKT 355 OR MKT 370
- 06 MKT 380 OR MKT 444 OR MKT 495
- 07 MKT 430 OR MKT 458

#### 08. OTHER BUSINESS REQUIREMENTS (5.5 HRS)

- 01 BUSINESS SEMINARS: BA 300 AND BA 400
- 02 DIRECTED ELECTIVE: MAT 312 OR PSY 450

#### 09. OPTIONAL NON-CBA MINOR (MINIMUM OF 18 HRS)

#### 10. NONBUSINESS ELECTIVES (MINIMUM OF 4 HRS)

- 01 Select any non-business courses.



### A Minimum of 128 Hours in Program

A Minimum of 64 hrs required from 4-yr college, 45 hrs 300 or 400 level courses, last 32 hrs from USM

## BANKING AND FINANCE

### PACE Degree Plan

**01. REASONING/COMMUNICATIONS****SKILLS (18 HRS)**

- 01 ENG 101
- 02 ENG 102
- 03 MAT 101
- 04 MAT 102
- 05 SCM 111 OR SCM 320
- 06 BTE 480

**02. HUMANITIES AND FINE ARTS (18 HRS)**

- 01 HIS 101
- 02 HIS 102
- 03 SELECT 1 COURSE: AA 100, ART 130, MUS 365 OR THE 100
- 04 ENG 203
- 05 PHI 300
- 06 FL 401 OR APPROVED CBA STUDY ABROAD COURSE.

**03. SOCIAL AND BEHAVIORAL SCIENCES (9 HRS)**

- 01 PSY 110
- 02 SOC 101
- 03 SELECT 1 COURSE: ANT 221 OR GHY 341 OR Any foreign language other than the student's native language.

**04. NATURAL AND APPLIED SCIENCES (8 HRS)**

- 01 SELECT 2 LAB SCIENCES APPROVED UNDER THE GENERAL EDUCATION CURRICULUM.

**05. HUMAN WELLNESS (2 HRS)**

- 01 NFS 167
- 02 HPR 105

**06. BUSINESS ADMINISTRATION CORE****(42.5 HRS)**

- 01 ACC 200
- 02 BA 200
- 03 ECO 201
- 04 ECO 202
- 05 MIS 201
- 06 MIS 202
- 07 ACC 300
- 08 BA 301
- 09 BA 303 AND MGT 304
- 10 ECO 336
- 11 FIN 300
- 12 MGT 300
- 13 MGT 350
- 14 MIS 300
- 15 MKT 300
- 16 MGT 400

**07. BANKING AND FINANCE EMPHASIS (21 HRS)**

- 01 ECO 330 OR FIN 310
- 02 FIN 350
- 03 FIN 352
- 04 FIN 480
- 05 FIN 472 OR 498
- 06 REI 432
- 07 SELECT 1 COURSE: FIN 320, FIN 380, FIN 462, REI 325, REI 326 OR REI 434.

**08. OTHER BUSINESS REQUIREMENTS (5.5 HRS)**

- 01 BUSINESS SEMINARS: BA 300 AND BA 400
- 02 DIRECTED ELECTIVE: MAT 312 OR ACC 330 OR PHI 253 OR MIS 320

**09. OPTIONAL NON-CBA MINOR (MINIMUM OF 18 HRS)****10. NONBUSINESS ELECTIVES (MINIMUM OF 4 HRS)**

- 01 Select any non-business courses.

**A Minimum of 128 Hours in Program**

A Minimum of 64 hrs required from 4-yr college, 45 hrs 300 or 400 level courses, last 32 hrs from USM

## INSURANCE

### PACE Degree Plan

**01. REASONING/COMMUNICATIONS****SKILLS (18 HRS)**

- 01 ENG 101
- 02 ENG 102
- 03 MAT 101
- 04 MAT 102
- 05 SCM 111 OR SCM 320
- 06 BTE 480

**02. HUMANITIES AND FINE ARTS (18 HRS)**

- 01 HIS 101
- 02 HIS 102
- 03 SELECT 1 COURSE: AA 100, ART 130, MUS 365 OR THE 100
- 04 ENG 203
- 05 PHI 300
- 06 FL 401 OR APPROVED CBA STUDY ABROAD COURSE.

**03. SOCIAL AND BEHAVIORAL SCIENCES (9 HRS)**

- 01 PSY 110
- 02 SOC 101
- 03 SELECT 1 COURSE: ANT 221 OR GHY 341 OR Any foreign language other than the student's native language.

**04. NATURAL AND APPLIED SCIENCES (8 HRS)**

- 01 SELECT 2 LAB SCIENCES APPROVED UNDER THE GENERAL EDUCATION CURRICULUM.

**05. HUMAN WELLNESS (2 HRS)**

- 01 NFS 167
- 02 HPR 105

**06. BUSINESS ADMINISTRATION CORE****(42.5 HRS)**

- 01 ACC 200
- 02 BA 200
- 03 ECO 201
- 04 ECO 202
- 05 MIS 201
- 06 MIS 202
- 07 ACC 300
- 08 BA 301
- 09 BA 303 AND MGT 304
- 10 ECO 336
- 11 FIN 300
- 12 MGT 300
- 13 MGT 350
- 14 MIS 300
- 15 MKT 300
- 16 MGT 400

**07. INSURANCE EMPHASIS (21 HRS)**

- 01 REI 325
- 02 REI 425
- 03 FIN 380
- 04 SELECT 4 COURSES FROM: REI 326, REI 445, MKT 330, REI 498, OR FIN 320.

**08. OTHER BUSINESS REQUIREMENTS (5.5 HRS)**

- 01 BUSINESS SEMINARS: BA 300 AND BA 400
- 02 DIRECTED ELECTIVE: MAT 312 OR REI 330 OR FIN 392

**09. OPTIONAL NON-CBA MINOR (MINIMUM OF 18 HRS)****10. NONBUSINESS ELECTIVES (MINIMUM OF 4 HRS)**

- 01 Select any non-business courses.

**A Minimum of 128 Hours in Program**

A Minimum of 64 hrs required from 4-yr college, 45 hrs 300 or 400 level courses, last 32 hrs from USM

## REAL ESTATE PACE Degree Plan

### 01. REASONING/COMMUNICATIONS SKILLS (18 HRS)

- 01 ENG 101
- 02 ENG 102
- 03 MAT 101
- 04 MAT 102
- 05 SCM 111 OR SCM 320
- 06 BTE 480

### 02. HUMANITIES AND FINE ARTS (18 HRS)

- 01 HIS 101
- 02 HIS 102
- 03 SELECT 1 COURSE: AA 100, ART 130,  
MUS 365 OR THE 100
- 04 ENG 203
- 05 PHI 300
- 06 FL 401 OR APPROVED CBA STUDY  
ABROAD COURSE.

### 03. SOCIAL AND BEHAVIORAL SCIENCES (9 HRS)

- 01 PSY 110
- 02 SOC 101
- 03 SELECT 1 COURSE: ANT 221 OR GHY  
341 OR ANY FOREIGN LANGUAGE  
OTHER THAN THE STUDENT'S  
NATIVE LANGUAGE.

### 04. NATURAL AND APPLIED SCIENCES (8 HRS)

- 01 SELECT 2 LAB SCIENCES APPROVED  
UNDER THE GENERAL EDUCATION  
CURRICULUM.

### 05. HUMAN WELLNESS (2 HRS)

- 01 NFS 167
- 02 HPR 105

### 06. BUSINESS ADMINISTRATION CORE (42.5 HRS)

- 01 ACC 200
- 02 BA 200
- 03 ECO 201
- 04 ECO 202
- 05 MIS 201
- 06 MIS 202
- 07 ACC 300
- 08 BA 301
- 09 BA 303 AND MGT 304
- 10 ECO 336
- 11 FIN 300
- 12 MGT 300
- 13 MGT 350
- 14 MIS 300
- 15 MKT 300
- 16 MGT 400

### 07. REAL ESTATE EMPHASIS (21 HRS)

- 01 REI 330
- 02 REI 340
- 03 REI 432
- 04 REI 434
- 05 REI 325
- 06 FIN 380
- 07 REI 498 OR MKT 330

### 08. OTHER BUSINESS REQUIREMENTS (5.5 HRS)

- 01 BUSINESS SEMINARS: BA 300 AND  
BA 400
- 02 DIRECTED ELECTIVE: MAT 312 OR  
MGT 364 OR REI 445

### 09. OPTIONAL NON-CBA MINOR (MINIMUM OF 18 HRS)

### 10. NONBUSINESS ELECTIVES (MINIMUM OF 4 HRS)

- 01 Select any non-business courses.

### A Minimum of 128 Hours in Program

A Minimum of 64 hrs required from 4-yr college, 45 hrs 300 or 400 level courses, last 32 hrs from USM

## BUSINESS ADMINISTRATION

### PACE Degree Plan

**01. REASONING/COMMUNICATIONS****SKILLS (18 HRS)**

- 01 ENG 101
- 02 ENG 102
- 03 MAT 101
- 04 MAT 102
- 05 SCM 111 OR SCM 320
- 06 BTE 480

**02. HUMANITIES AND FINE ARTS (18 HRS)**

- 01 HIS 101
- 02 HIS 102
- 03 SELECT 1 COURSE: AA 100, ART 130, MUS 365 OR THE 100
- 04 ENG 203
- 05 PHI 300
- 06 FL 401 OR APPROVED CBA STUDY ABROAD COURSE.

**03. SOCIAL AND BEHAVIORAL SCIENCES (9 HRS)**

- 01 PSY 110
- 02 SOC 101
- 03 SELECT 1 COURSE: ANT 221 OR GHY 341 OR Any foreign language other than the student's native language.

**04. NATURAL AND APPLIED SCIENCES (8 HRS)**

- 01 SELECT 2 LAB SCIENCES APPROVED UNDER THE GENERAL EDUCATION CURRICULUM.

**05. HUMAN WELLNESS (2 HRS)**

- 01 NFS 167
- 02 HPR 105

**06. BUSINESS ADMINISTRATION CORE (42.5 HRS)**

- 01 ACC 200
- 02 BA 200
- 03 ECO 201
- 04 ECO 202
- 05 MIS 201
- 06 MIS 202
- 07 ACC 300
- 08 BA 301
- 09 BA 303 AND MGT 304
- 10 ECO 336
- 11 FIN 300
- 12 MGT 300
- 13 MGT 350
- 14 MIS 300
- 15 MKT 300
- 16 MGT 400

**07. BUSINESS ADMIN EMPHASIS (21 HRS)**

- 01 ECO 330
- 02 MGT 495 OR MKT 495
- 03 FIN 320 OR FIN 380
- 04 MGT 364
- 05 SELECT 1 GROUP FROM THOSE LISTED BELOW:
  - GRP-ECO: ECO 305, 335, 345.
  - GRP-FIN: FIN 350, 352, 480.
  - GRP-MGT: MGT 454, 455, 475.
  - GRP-MIS: MIS 310, 401, 406.
  - GRP-MKT: MKT 330, 424, 444.
  - GRP-INS: REI 325, 326, 425.
  - GRP-RE: REI 330, 340, 434.

**08. OTHER BUSINESS REQUIREMENTS (2.5 HRS)**

- 01 BUSINESS SEMINARS: BA 300 AND BA 400

**09. OPTIONAL NON-CBA MINOR (MINIMUM OF 18 HRS)****10. NONBUSINESS ELECTIVES (MINIMUM OF 7 HRS)**

- 01 Select any non-business courses.

**A Minimum of 128 Hours in Program**

A Minimum of 64 hrs required from 4-yr college, 45 hrs 300 or 400 level courses, last 32 hrs from USM