

## ACCOUNTING

### Degree Plan (ACCTBSBA)

**01. REASONING/COMMUNICATIONS****SKILLS (18 HRS)**

- 01 ENG 101 (Comp One)
- 02 ENG 102 (Comp Two)
- 03 MAT 101 (College Algebra)
- 04 MAT 102 (Finite & Intro Calc)
- 05 SCM 111 OR SCM 320
- 06 BTE 480 (Org Communication)

**02. HUMANITIES AND FINE ARTS (18 HRS)**

- 01 HIS 101 (Wrld Civ to 1648)
- 02 HIS 102 (Wrld Civ since 1648)
- 03 SELECT 1 COURSE: AA 100, ART 130, MUS 365 OR THE 100
- 04 ENG 203 (Wrld Lit)
- 05 PHI 300 (Bus Ethics)
- 06 FL 401 OR APPROVED CBA STUDY ABROAD COURSE.

**03. SOCIAL AND BEHAVIORAL SCIENCES (9 HRS)**

- 01 PSY 110 (Gen Psy)
- 02 SOC 101 (Intro Soc)
- 03 SELECT 1 COURSE: ANT 221 OR GHY 341 OR ANY FOREIGN LANGUAGE OTHER THAN THE STUDENT'S NATIVE LANGUAGE.

**04. NATURAL AND APPLIED SCIENCES (8 HRS)**

- 01 SELECT 2 LAB SCIENCES APPROVED UNDER THE GENERAL EDUCATION CURRICULUM.

**05. HUMAN WELLNESS (2 HRS)**

- 01 NFS 167 (Nutrition for Living)
- 02 HPR 105 (Cnepts Physical Fit)

**06. BUSINESS ADMINISTRATION CORE (42.5 HRS)**

- 01 ACC 200 (Intro Finance Acct)
- 02 BA 200 (Legal Environ Bus)
- 03 ECO 201 (Pmcpls Eco I)
- 04 ECO 202 (Pmcpls Eco II)
- 05 MIS 201 (Intro Bus Comp Cncpts)
- 06 MIS 202 (Intro Bus SprdSheets)
- 07 ACC 320 (Elem Cost Acc)
- 08 BA 301 (Managerial Stats)
- 09 BA 303 (Regression Analysis)
- 10 ECO 336 (Survey Int Eco)
- 11 FIN 300 (Pmcpls Finance)
- 12 MGT 300 (Mgt Orgs)
- 13 MGT 325 (Operations Mgt)
- 14 MIS 300 (Mgt Info Sys)
- 15 MKT 300 (Pmcpls Market)
- 16 MGT 400 (Global Mgt Policy Strategy)

**07. ACCOUNTING EMPHASIS (21 HRS)**

A MINIMUM OF A "C" IS REQUIRED IN EACH EMPHASIS COURSE TO CLEAR GRADUATION.

- 01 ACC 325 (Intermed Acc I)
- 02 ACC 327 (Intermed Acc II)
- 03 ACC 330 (Fed Income Tax Acc)
- 04 ACC 401 (Adv Acc I)
- 05 ACC 402 (Adv Acc II)
- 06 ACC 409 (Auditing)
- 07 SELECT ONE COURSE: ACC 407, ACC 412, ACC 498, OR ACC 499

**08. OTHER BUSINESS REQUIREMENTS (5-6 HRS)**

- 01 BUSINESS SEMINARS: SELECT 2 COURSES FROM FAM 150, HON 321, HON 322, OR PSY 301.
- 02 DIRECTED ELECTIVE: BA 411

**09. OPTIONAL NON-CBA MINOR (MINIMUM OF 18 HRS)****10. ELECTIVES (MINIMUM OF 4 HRS)**

- 01 SELECT ANY COURSES NECESSARY TO FULFILL THE MINIMUM NUMBER OF HOURS NEEDED TO GRADUATE. NON-BUSINESS COURSES RECOMMENDED.

**A Minimum of 128 Hours in Program**

A minimum of 64 hrs. required from four-year college, 45 hrs. 300- or 400-level courses, last 32 hrs. from USM

## FINANCIAL INFORMATION SYSTEMS

### Degree Plan (MISFISBSBA)

**01. REASONING/COMMUNICATIONS****SKILLS (18 HRS)**

- 01 ENG 101 (Comp One)
- 02 ENG 102 (Comp Two)
- 03 MAT 101 (College Algebra)
- 04 MAT 102 (Finite & Intro Calc)
- 05 SCM 111 OR SCM 320
- 06 BTE 480 (Org Communication)

**02. HUMANITIES AND FINE ARTS (18 HRS)**

- 01 HIS 101 (Wrld Civ to 1648)
- 02 HIS 102 (Wrld Civ since 1648)
- 03 SELECT 1 COURSE: AA 100, ART 130, MUS 365 OR THE 100
- 04 ENG 203 (Wrld Lit)
- 05 PHI 300 (Bus Ethics)
- 06 FL 401 OR APPROVED CBA STUDY ABROAD COURSE.

**03. SOCIAL AND BEHAVIORAL SCIENCES (9 HRS)**

- 01 PSY 110 (Gen Psy)
- 02 SOC 101 (Intro Soc)
- 03 SELECT 1 COURSE: ANT 221 OR GHY 341 OR Any foreign language other than the student's native language.

**04. NATURAL AND APPLIED SCIENCES (8 HRS)**

- 01 SELECT 2 LAB SCIENCES APPROVED UNDER THE GENERAL EDUCATION CURRICULUM.

**05. HUMAN WELLNESS (2 HRS)**

- 01 NFS 167 (Nutrition for Living)
- 02 HPR 105 (Cncpts Physical Fit)

**06. BUSINESS ADMINISTRATION CORE (42.5 HRS)**

- 01 ACC 200 (Intro Finance Acct)
- 02 BA 200 (Legal Environ Bus)
- 03 ECO 201 (Prncpls Eco I)
- 04 ECO 202 (Prncpls Eco II)
- 05 MIS 201 (Intro Bus Comp Cncpts)
- 06 MIS 202 (Intro Bus SprdSheets)
- 07 ACC 320 (Elem Cost Acc)
- 08 BA 301 (Managerial Stats)
- 09 BA 303 (Regression Analysis)
- 10 ECO 336 (Survey Int Eco)
- 11 FIN 300 (Prncpls Finance)
- 12 MGT 300 (Mgt Orgs)
- 13 MGT 325 (Operations Mgt)
- 14 MIS 300 (Mgt Info Sys)
- 15 MKT 300 (Prncpls Market)
- 16 MGT 400 (Global Mgt Policy Strategy)

**07. FINANCIAL INFO SYS EMPHASIS (21 HRS)**

- 01 ACC 325 (Intermed Acct I)
- 02 ACC 327 (Intermed Acct II)
- 03 ACC 409 (Auditing)
- 04 MIS 309 (Bus Proc Sys Cntrl)
- 05 MIS 310 (Sys Analysis & Design)
- 06 SELECT 2 COURSES: MIS 401, MIS 406, MIS 408 OR MIS 412

**08. OTHER BUSINESS REQUIREMENTS (8-9 HRS)**

- 01 BUSINESS SEMINARS: SELECT 2 COURSES FROM FAM 150, HON 321, HON 322, OR PSY 301.
- 02 DIRECTED ELECTIVES: FIN 480 AND CSS 242 OR 3-HOUR APPROVED PROGRAMMING COURSE.

**09. OPTIONAL NON-CBA MINOR (MINIMUM OF 18 HRS)****10. ELECTIVES (MINIMUM OF 1HR)**

- 01 SELECT ANY COURSES NECESSARY TO FULFILL THE MINIMUM NUMBER OF HOURS NEEDED TO GRADUATE. NON-BUSINESS COURSES RECOMMENDED.

**A Minimum of 128 Hours in Program**

A minimum of 64 hrs. required from four-year college, 45 hrs. 300- or 400-level courses, last 32 hrs. from USM

## MANAGEMENT INFORMATION SYSTEMS

### Degree Plan (MISBSBA)

**01. REASONING/COMMUNICATIONS****SKILLS (18 HRS)**

- 01 ENG 101 (Comp One)
- 02 ENG 102 (Comp Two)
- 03 MAT 101 (College Algebra)
- 04 MAT 102 (Finite & Intro Calc)
- 05 SCM 111 OR SCM 320
- 06 BTE 480 (Org Communication)

**02. HUMANITIES AND FINE ARTS (18 HRS)**

- 01 HIS 101 (Wrld Civ to 1648)
- 02 HIS 102 (Wrld Civ since 1648)
- 03 SELECT 1 COURSE: AA 100, ART 130, MUS 365 OR THE 100
- 04 ENG 203 (Wrld Lit)
- 05 PHI 300 (Bus Ethics)
- 06 FL 401 OR APPROVED CBA STUDY ABROAD COURSE.

**03. SOCIAL AND BEHAVIORAL SCIENCES (9 HRS)**

- 01 PSY 110 (Gen Psy)
- 02 SOC 101 (Intro Soc)
- 03 SELECT 1 COURSE: ANT 221 OR GHY 341 OR Any foreign language other than the student's native language.

**04. NATURAL AND APPLIED SCIENCES (8 HRS)**

- 01 SELECT 2 LAB SCIENCES APPROVED UNDER THE GENERAL EDUCATION CURRICULUM.

**05. HUMAN WELLNESS (2 HRS)**

- 01 NFS 167 (Nutrition for Living)
- 02 HPR 105 (Cncpts Physical Fit)

**06. BUSINESS ADMINISTRATION CORE (42.5 HRS)**

- 01 ACC 200 (Intro Finance Acct)
- 02 BA 200 (Legal Environ Bus)
- 03 ECO 201 (Prncpls Eco I)
- 04 ECO 202 (Prncpls Eco II)
- 05 MIS 201 (Intro Bus Comp Cncpts)
- 06 MIS 202 (Intro Bus SprdSheets)
- 07 ACC 300 (Manager Acct)
- 08 BA 301 (Managerial Stats)
- 09 BA 303 (Regression Analysis)
- 10 ECO 336 (Survey Int Eco)
- 11 FIN 300 (Prncpls Finance)
- 12 MGT 300 (Mgt Orgs)
- 13 MGT 325 (Operations Mgt)
- 14 MIS 300 (Mgt Info Sys)
- 15 MKT 300 (Prncpls Market)
- 16 MGT 400 (Global Mgt Policy Strategy)

**07. MANAGEMENT INFO SYS EMPHASIS (21 HRS)**

- 01 MIS 310 (Sys Analysis & Design)
- 02 MIS 315 (App Prog Dev)
- 03 MIS 320 (Adv Micro Appl)
- 04 MIS 401 (Dbase Manage Sys)
- 05 MIS 406 (Data Comm)
- 06 MIS 408 (Bus Oper Sys)
- 07 MIS 412 (Sys Analysis Design App)

**08. OTHER BUSINESS REQUIREMENTS (5-6 HRS)**

- 01 BUSINESS SEMINARS: SELECT 2 COURSES FROM FAM 150, HON 321, HON 322, OR PSY 301.
- 02 DIRECTED ELECTIVE: CSS 242 OR 3-HOUR APPROVED PROGRAMMING COURSE.

**09. OPTIONAL NON-CBA MINOR (MINIMUM OF 18 HRS)****10. ELECTIVES (MINIMUM OF 4 HRS)**

- 01 SELECT ANY COURSES NECESSARY TO FULFILL THE MINIMUM NUMBER OF HOURS NEEDED TO GRADUATE. NON-BUSINESS COURSES RECOMMENDED.

**A Minimum of 128 Hours in Program**

A minimum of 64 hrs. required from four-year college, 45 hrs. 300- or 400-level courses, last 32 hrs. from USM

## ECONOMICS

### Degree Plan (ECONBABSBA)

**01. REASONING/COMMUNICATIONS****SKILLS (18 HRS)**

- 01 ENG 101 (Comp One)
- 02 ENG 102 (Comp Two)
- 03 MAT 101 (College Algebra)
- 04 MAT 102 (Finite & Intro Calc)
- 05 SCM 111 OR SCM 320
- 06 BTE 480 (Org Communication)

**02. HUMANITIES AND FINE ARTS (18 HRS)**

- 01 HIS 101 (Wrld Civ to 1648)
- 02 HIS 102 (Wrld Civ since 1648)
- 03 SELECT 1 COURSE: AA 100, ART 130, MUS 365 OR THE 100
- 04 ENG 203 (Wrld Lit)
- 05 PHI 300 (Bus Ethics)
- 06 FL 401 OR APPROVED CBA STUDY ABROAD COURSE.

**03. SOCIAL AND BEHAVIORAL SCIENCES (9 HRS)**

- 01 PSY 110 (Gen Psy)
- 02 SOC 101 (Intro Soc)
- 03 SELECT 1 COURSE: ANT 221 OR GHY 341 OR ANY FOREIGN LANGUAGE OTHER THAN THE STUDENT'S NATIVE LANGUAGE.

**04. NATURAL AND APPLIED SCIENCES (8 HRS)**

- 01 SELECT 2 LAB SCIENCES APPROVED UNDER THE GENERAL EDUCATION CURRICULUM.

**05. HUMAN WELLNESS (2 HRS)**

- 01 NFS 167 (Nutrition for Living)
- 02 HPR 105 (Cnepts Physical Fit)

**06. BUSINESS ADMINISTRATION CORE (42.5 HRS)**

- 01 ACC 200 (Intro Finance Acct)
- 02 BA 200 (Legal Environ Bus)
- 03 ECO 201 (Pmcpls Eco I)
- 04 ECO 202 (Pmcpls Eco II)
- 05 MIS 201 (Intro Bus Comp Cncpts)
- 06 MIS 202 (Intro Bus SprdSheets)
- 07 ACC 300 (Manager Acct)
- 08 BA 301 (Managerial Stats)
- 09 BA 303 (Regression Analysis)
- 10 ECO 336 (Survey Int Eco)
- 11 FIN 300 (Pmcpls Finance)
- 12 MGT 300 (Mgt Orgs)
- 13 MGT 325 (Operations Mgt)
- 14 MIS 300 (Mgt Info Sys)
- 15 MKT 300 (Pmcpls Market)
- 16 MGT 400 (Global Mgt Policy Strategy)

**07. ECONOMICS EMPHASIS (21 HRS)**

- 01 ECO 305 (Eco Issues)
- 02 ECO 340 (Intermed MicroEco Theory)
- 03 ECO 345 (Intermed MacroEco Theory)
- 04 ECO 436 (International Eco)
- 05 ECO 450 (Intro Eco Meth)
- 06 ECO 493 (Contemp Eco Prob)
- 07 SELECT 1 COURSE FROM DEPT OF ECO.

**08. OTHER BUSINESS REQUIREMENTS (5-6 HRS)**

- 01 BUSINESS SEMINARS: SELECT 2 COURSES FROM FAM 150, HON 321, HON 322, OR PSY 301.
- 02 DIRECTED ELECTIVE: MAT 312

**09. OPTIONAL NON-CBA MINOR (MINIMUM OF 18 HRS)****10. ELECTIVES (MINIMUM OF 4 HRS)**

- 01 SELECT ANY COURSES NECESSARY TO FULFILL THE MINIMUM NUMBER OF HOURS NEEDED TO GRADUATE. NON-BUSINESS COURSES RECOMMENDED.

**A Minimum of 128 Hours in Program**

A minimum of 64 hrs. required from four-year college, 45 hrs. 300- or 400-level courses, last 32 hrs. from USM

## BANKING AND FINANCE Degree Plan (FINBKFBBSBA)

### 01. REASONING/COMMUNICATIONS

#### SKILLS (18 HRS)

- 01 ENG 101 (Comp One)
- 02 ENG 102 (Comp Two)
- 03 MAT 101 (College Algebra)
- 04 MAT 102 (Finite & Intro Calc)
- 05 SCM 111 OR SCM 320
- 06 BTE 480 (Org Communication)

### 02. HUMANITIES AND FINE ARTS (18 HRS)

- 01 HIS 101 (Wrld Civ to 1648)
- 02 HIS 102 (Wrld Civ since 1648)
- 03 SELECT 1 COURSE: AA 100, ART 130,  
MUS 365 OR THE 100
- 04 ENG 203 (Wrld Lit)
- 05 PHI 300 (Bus Ethics)
- 06 FL 401 OR APPROVED CBA STUDY  
ABROAD COURSE.

### 03. SOCIAL AND BEHAVIORAL SCIENCES (9 HRS)

- 01 PSY 110 (Gen Psy)
- 02 SOC 101 (Intro Soc)
- 03 SELECT 1 COURSE: ANT 221 OR GHY  
341 OR ANY FOREIGN LANGUAGE  
OTHER THAN THE STUDENT'S  
NATIVE LANGUAGE.

### 04. NATURAL AND APPLIED SCIENCES (8 HRS)

- 01 SELECT 2 LAB SCIENCES APPROVED  
UNDER THE GENERAL EDUCATION  
CURRICULUM.

### 05. HUMAN WELLNESS (2 HRS)

- 01 NFS 167 (Nutrition for Living)
- 02 HPR 105 (Cnepts Physical Fit)

### 06. BUSINESS ADMINISTRATION CORE (42.5 HRS)

- 01 ACC 200 (Intro Finance Acct)
- 02 BA 200 (Legal Environ Bus)
- 03 ECO 201 (Prncpls Eco I)
- 04 ECO 202 (Prncpls Eco II)
- 05 MIS 201 (Intro Bus Comp Cncpts)
- 06 MIS 202 (Intro Bus SprdSheets)
- 07 ACC 300 (Manager Acct)
- 08 BA 301 (Managerial Stats)
- 09 BA 303 (Regression Analysis)
- 10 ECO 336 (Survey Int Eco)
- 11 FIN 300 (Prncpls Finance)
- 12 MGT 300 (Mgt Orgs)
- 13 MGT 325 (Operations Mgt)
- 14 MIS 300 (Mgt Info Sys)
- 15 MKT 300 (Prncpls Market)
- 16 MGT 400 (Global Mgt Policy Strategy)

### 07. BANKING AND FINANCE EMPHASIS (21 HRS)

- 01 FIN 301 (Fin Mgt)
- 02 ECO 330 OR FIN 310
- 03 FIN 350 (Bank Admin)
- 04 FIN 352 (Prncpls Invest)
- 05 FIN 472 OR 498
- 06 REI 432 (Real Estate Fin)
- 07 SELECT 1 COURSE: FIN 320, FIN 380,  
FIN 462, REI 325, REI 326 OR REI 434.

### 08. OTHER BUSINESS REQUIREMENTS (5-6 HRS)

- 01 BUSINESS SEMINARS: SELECT 2  
COURSES FROM FAM 150, HON 321,  
HON 322, OR PSY 301.
- 02 DIRECTED ELECTIVE: MAT 312 OR  
FIN 394 OR ACC 330 OR PHI 253 OR  
MIS 320

### 09. OPTIONAL NON-CBA MINOR (MINIMUM OF 18 HRS)

### 10. ELECTIVES (MINIMUM OF 4 HRS)

- 01 SELECT ANY COURSES NECESSARY  
TO FULFILL THE MINIMUM NUMBER  
OF HOURS NEEDED TO GRADUATE.  
NON-BUSINESS COURSES  
RECOMMENDED.

### A Minimum of 128 Hours in Program

A minimum of 64 hrs. required from four-year college, 45 hrs. 300- or 400-level courses, last 32 hrs. from USM

## INSURANCE

### Degree Plan (FININSBSBA)

**01. REASONING/COMMUNICATIONS****SKILLS (18 HRS)**

- 01 ENG 101 (Comp One)
- 02 ENG 102 (Comp Two)
- 03 MAT 101 (College Algebra)
- 04 MAT 102 (Finite & Intro Calc)
- 05 SCM 111 OR SCM 320
- 06 BTE 480 (Org Communication)

**02. HUMANITIES AND FINE ARTS (18 HRS)**

- 01 HIS 101 (Wrld Civ to 1648)
- 02 HIS 102 (Wrld Civ since 1648)
- 03 SELECT 1 COURSE: AA 100, ART 130, MUS 365 OR THE 100
- 04 ENG 203 (Wrld Lit)
- 05 PHI 300 (Bus Ethics)
- 06 FL 401 OR APPROVED CBA STUDY ABROAD COURSE.

**03. SOCIAL AND BEHAVIORAL SCIENCES (9 HRS)**

- 01 PSY 110 (Gen Psy)
- 02 SOC 101 (Intro Soc)
- 03 SELECT 1 COURSE: ANT 221 OR GHY 341 OR ANY FOREIGN LANGUAGE OTHER THAN THE STUDENT'S NATIVE LANGUAGE.

**04. NATURAL AND APPLIED SCIENCES (8 HRS)**

- 01 SELECT 2 LAB SCIENCES APPROVED UNDER THE GENERAL EDUCATION CURRICULUM.

**05. HUMAN WELLNESS (2 HRS)**

- 01 NFS 167 (Nutrition for Living)
- 02 HPR 105 (Cnepts Physical Fit)

**06. BUSINESS ADMINISTRATION CORE (42.5 HRS)**

- 01 ACC 200 (Intro Finance Acct)
- 02 BA 200 (Legal Environ Bus)
- 03 ECO 201 (Pmcpls Eco I)
- 04 ECO 202 (Pmcpls Eco II)
- 05 MIS 201 (Intro Bus Comp Cncpts)
- 06 MIS 202 (Intro Bus SprdSheets)
- 07 ACC 300 (Manager Acct)
- 08 BA 301 (Managerial Stats)
- 09 BA 303 (Regression Analysis)
- 10 ECO 336 (Survey Int Eco)
- 11 FIN 300 (Pmcpls Finance)
- 12 MGT 300 (Mgt Orgs)
- 13 MGT 325 (Operations Mgt)
- 14 MIS 300 (Mgt Info Sys)
- 15 MKT 300 (Pmcpls Market)
- 16 MGT 400 (Global Mgt Policy Strategy)

**07. INSURANCE EMPHASIS (21 HRS)**

- 01 REI 325 (Gen Ins)
- 02 REI 425 (Life Ins)
- 03 FIN 380 (Sm Bus Fin)
- 04 SELECT 4 COURSES FROM: REI 326, REI 445, MKT 330, REI 498, OR FIN 320.

**08. OTHER BUSINESS REQUIREMENTS (5-6 HRS)**

- 01 BUSINESS SEMINARS: SELECT 2 COURSES FROM FAM 150, HON 321, HON 322, OR PSY 301.
- 02 DIRECTED ELECTIVE: MAT 312 OR REI 330 OR FIN 392

**09. OPTIONAL NON-CBA MINOR (MINIMUM OF 18 HRS)****10. ELECTIVES (MINIMUM OF 4 HRS)**

- 01 SELECT ANY COURSES NECESSARY TO FULFILL THE MINIMUM NUMBER OF HOURS NEEDED TO GRADUATE. NON-BUSINESS COURSES RECOMMENDED.

**A Minimum of 128 Hours in Program**

A minimum of 64 hrs. required from four-year college, 45 hrs. 300- or 400-level courses, last 32 hrs. from USM

**PERSONAL FINANCIAL PLANNING**  
**Degree Plan (FINFPBSBA)**

**01. REASONING/COMMUNICATIONS**

**SKILLS (18 HRS)**

- 01 ENG 101 (Comp One)
- 02 ENG 102 (Comp Two)
- 03 MAT 101 (College Algebra)
- 04 MAT 102 (Finite & Intro Calc)
- 05 SCM 111 OR SCM 320
- 06 BTE 480 (Org Communication)

**02. HUMANITIES AND FINE ARTS (18 HRS)**

- 01 HIS 101 (Wrld Civ to 1648)
- 02 HIS 102 (Wrld Civ since 1648)
- 03 SELECT 1 COURSE: AA 100, ART 130, MUS 365 OR THE 100
- 04 ENG 203 (Wrld Lit)
- 05 PHI 300 (Bus Ethics)
- 06 FL 401 OR APPROVED CBA STUDY ABROAD COURSE.

**03. SOCIAL AND BEHAVIORAL SCIENCES (9 HRS)**

- 01 PSY 110 (Gen Psy)
- 02 SOC 101 (Intro Soc)
- 03 SELECT 1 COURSE: ANT 221 OR GHY 341 OR ANY FOREIGN LANGUAGE OTHER THAN THE STUDENT'S NATIVE LANGUAGE.

**04. NATURAL AND APPLIED SCIENCES (8 HRS)**

- 01 SELECT 2 LAB SCIENCES APPROVED UNDER THE GENERAL EDUCATION CURRICULUM.

**05. HUMAN WELLNESS (2 HRS)**

- 01 NFS 167 (Nutrition for Living)
- 02 HPR 105 (Cncpts Physical Fit)

**06. BUSINESS ADMINISTRATION CORE (42.5 HRS)**

- 01 ACC 200 (Intro Finance Acct)
- 02 BA 200 (Legal Environ Bus)
- 03 ECO 201 (Pmcpls Eco I)
- 04 ECO 202 (Pmcpls Eco II)
- 05 MIS 201 (Intro Bus Comp Cncpts)
- 06 MIS 202 (Intro Bus SprdSheets)
- 07 ACC 300 (Manager Acct)
- 08 BA 301 (Managerial Stats)
- 09 BA 303 (Regression Analysis)
- 10 ECO 336 (Survey Int Eco)
- 11 FIN 300 (Pmcpls Finance)
- 12 MGT 300 (Mgt Orgs)
- 13 MGT 325 (Operations Mgt)
- 14 MIS 300 (Mgt Info Sys)
- 15 MKT 300 (Pmcpls Market)
- 16 MGT 400 (Global Mgt Policy Strategy)

**07. PERSONAL FINANCIAL PLANNING EMPHASIS (21 HRS)**

- 01 FIN 320 (Pers Fin Plan)
- 02 REI 330 (Real Estate Prin)
- 03 FIN 301 (Fin Mgt)
- 04 FIN 325 (Gen Ins)
- 05 FIN 352 (Pmcpls Invest)
- 06 FIN 392 (Estate & Bus Plan)
- 07 MKT 330 (Prof Sell)

**08. OTHER BUSINESS REQUIREMENTS (8-9 HRS)**

- 01 BUSINESS SEMINARS: SELECT 2 COURSES FROM FAM 150, HON 321, HON 322, OR PSY 301.
- 02 DIRECTED ELECTIVE: SELECT TWO FROM THE FOLLOWING: ACC 330, REI 425, FIN 462, REI 432, OR MGT 468

**09. OPTIONAL NON-CBA MINOR (MINIMUM OF 18 HRS)**

**10. ELECTIVES (MINIMUM OF 1 HR)**

- 01 SELECT ANY COURSES NECESSARY TO FULFILL THE MINIMUM NUMBER OF HOURS NEEDED TO GRADUATE. NON-BUSINESS COURSES RECOMMENDED.



**A Minimum of 128 Hours in Program**

A minimum of 64 hrs. required from four-year college, 45 hrs. 300- or 400-level courses, last 32 hrs. from USM

## REAL ESTATE

### Degree Plan (FINRLEBSBA)

**01. REASONING/COMMUNICATIONS****SKILLS (18 HRS)**

- 01 ENG 101 (Comp One)
- 02 ENG 102 (Comp Two)
- 03 MAT 101 (College Algebra)
- 04 MAT 102 (Finite & Intro Calc)
- 05 SCM 111 OR SCM 320
- 06 BTE 480 (Org Communication)

**02. HUMANITIES AND FINE ARTS (18 HRS)**

- 01 HIS 101 (Wrld Civ to 1648)
- 02 HIS 102 (Wrld Civ since 1648)
- 03 SELECT 1 COURSE: AA 100, ART 130, MUS 365 OR THE 100
- 04 ENG 203 (Wrld Lit)
- 05 PHI 300 (Bus Ethics)
- 06 FL 401 OR APPROVED CBA STUDY ABROAD COURSE.

**03. SOCIAL AND BEHAVIORAL SCIENCES (9 HRS)**

- 01 PSY 110 (Gen Psy)
- 02 SOC 101 (Intro Soc)
- 03 SELECT 1 COURSE: ANT 221 OR GHY 341 OR ANY FOREIGN LANGUAGE OTHER THAN THE STUDENT'S NATIVE LANGUAGE.

**04. NATURAL AND APPLIED SCIENCES (8 HRS)**

- 01 SELECT 2 LAB SCIENCES APPROVED UNDER THE GENERAL EDUCATION CURRICULUM.

**05. HUMAN WELLNESS (2 HRS)**

- 01 NFS 167 (Nutrition for Living)
- 02 HPR 105 (Cnepts Physical Fit)

**06. BUSINESS ADMINISTRATION CORE (42.5 HRS)**

- 01 ACC 200 (Intro Finance Acct)
- 02 BA 200 (Legal Environ Bus)
- 03 ECO 201 (Pncpls Eco I)
- 04 ECO 202 (Pncpls Eco II)
- 05 MIS 201 (Intro Bus Comp Cncpts)
- 06 MIS 202 (Intro Bus SprdSheets)
- 07 ACC 300 (Manager Acct)
- 08 BA 301 (Managerial Stats)
- 09 BA 303 (Regression Analysis)
- 10 ECO 336 (Survey Int Eco)
- 11 FIN 300 (Pncpls Finance)
- 12 MGT 300 (Mgt Orgs)
- 13 MGT 325 (Operations Mgt)
- 14 MIS 300 (Mgt Info Sys)
- 15 MKT 300 (Pncpls Market)
- 16 MGT 400 (Global Mgt Policy Strategy)

**07. REAL ESTATE EMPHASIS (21 HRS)**

- 01 REI 330 (Real Estate Pncpls)
- 02 REI 340 (Real Estate Law)
- 03 REI 432 (Real Estate Fin)
- 04 REI 434 (Real Estate Valuation)
- 05 REI 325 (Gen Ins)
- 06 FIN 380 (Sm Bus Fin)
- 07 REI 498 OR MKT 330

**08. OTHER BUSINESS REQUIREMENTS (5-6 HRS)**

- 01 BUSINESS SEMINARS: SELECT 2 COURSES FROM FAM 150, HON 321, HON 322, OR PSY 301.
- 02 DIRECTED ELECTIVE: MAT 312 OR MGT 364 OR REI 445

**09. OPTIONAL NON-CBA MINOR (MINIMUM OF 18 HRS)****10. ELECTIVES (MINIMUM OF 4 HRS)**

- 01 SELECT ANY COURSES NECESSARY TO FULFILL THE MINIMUM NUMBER OF HOURS NEEDED TO GRADUATE. NON-BUSINESS COURSES RECOMMENDED.

**A Minimum of 128 Hours in Program**

A minimum of 64 hrs. required from four-year college, 45 hrs. 300- or 400-level courses, last 32 hrs. from USM

## INTERNATIONAL BUSINESS

### Degree Plan (INLBUSBSBA)

**01. REASONING/COMMUNICATIONS****SKILLS (18 HRS)**

- 01 ENG 101 (Comp One)
- 02 ENG 102 (Comp Two)
- 03 MAT 101 (College Algebra)
- 04 MAT 102 (Finite & Intro Calc)
- 05 SCM 111 OR SCM 320
- 06 BTE 480 (Org Communication)

**02. HUMANITIES AND FINE ARTS (15 HRS)**

- 01 HIS 101 (Wrld Civ to 1648)
- 02 HIS 102 (Wrld Civ since 1648)
- 03 SELECT 1 COURSE: AA 100, ART 130,  
MUS 365 OR THE 100
- 04 ENG 203 (Wrld Lit)
- 05 PHI 300 (Bus Ethics)

**03. SOCIAL AND BEHAVIORAL SCIENCES (6 HRS)**

- 01 PSY 110 (Gen Psy)
- 02 SOC 101 (Intro Soc)

**04. NATURAL AND APPLIED SCIENCES (8 HRS)**

- 01 SELECT 2 LAB SCIENCES APPROVED  
UNDER THE GENERAL EDUCATION  
CURRICULUM.

**05. HUMAN WELLNESS (2 HRS)**

- 01 NFS 167 (Nutrition for Living)
- 02 HPR 105 (Cncpts Physical Fit)

**06. BUSINESS ADMINISTRATION CORE (42.5 HRS)**

- 01 ACC 200 (Intro Finance Acct)
- 02 BA 200 (Legal Environ Bus)
- 03 ECO 201 (Prncpls Eco I)
- 04 ECO 202 (Prncpls Eco II)
- 05 MIS 201 (Intro Bus Comp Cncpts)
- 06 MIS 202 (Intro Bus SprdSheets)
- 07 ACC 300 (Manager Acct)
- 08 BA 301 (Managerial Stats)
- 09 BA 303 (Regression Analysis)
- 10 ECO 336 (Survey Int Eco)
- 11 FIN 300 (Prncpls Finance)
- 12 MGT 300 (Mgt Orgs)
- 13 MGT 325 (Operations Mgt)
- 14 MIS 300 (Mgt Info Sys)
- 15 MKT 300 (Prncpls Market)
- 16 MGT 400 (Global Mgt Policy Strategy)

**07. INTERNATIONAL BUSINESS EMPHASIS (21 HRS)**

- 01 ECO 340 (Intermed MicroEco Theory)
- 02 ECO 345 (Intermed MacroEco Theory)
- 03 ECO 436 (International Eco)
- 04 FIN 472 (International Bus Fin)
- 05 IB 472 (International Bus)
- 06 ECO 498 OR FIN 498 OR IB 498
- 07 MGT 495 OR MKT 495

**08. OTHER BUSINESS REQUIREMENTS (14 HRS)**

- 01 BUSINESS SEMINARS: SELECT 2  
COURSES FROM FAM 150, HON 321,  
HON 322, OR PSY 301.
- 02 DIRECTED ELECTIVE: TWELVE  
HOURS OF ANY SINGLE FOREIGN  
LANGUAGE OTHER THAN THE  
STUDENT'S NATIVE LANGUAGE.

**09. OPTIONAL NON-CBA MINOR (MINIMUM OF 18 HRS)****10. ELECTIVES (MINIMUM OF 1 HR)**

- 01 SELECT ANY COURSES NECESSARY  
TO FULFILL THE MINIMUM NUMBER  
OF HOURS NEEDED TO GRADUATE.  
NON-BUSINESS COURSES  
RECOMMENDED.

**A Minimum of 128 Hours in Program**

A minimum of 64 hrs. required from four-year college, 45 hrs. 300- or 400-level courses, last 32 hrs. from USM

## BUSINESS ADMINISTRATION

### Degree Plan (BUSADMBSBA)

**01. REASONING/COMMUNICATIONS****SKILLS (18 HRS)**

- 01 ENG 101 (Comp One)
- 02 ENG 102 (Comp Two)
- 03 MAT 101 (College Algebra)
- 04 MAT 102 (Finite & Intro Calc)
- 05 SCM 111 OR SCM 320
- 06 BTE 480 (Org Communication)

**02. HUMANITIES AND FINE ARTS (18 HRS)**

- 01 HIS 101 (Wrld Civ to 1648)
- 02 HIS 102 (Wrld Civ since 1648)
- 03 SELECT 1 COURSE: AA 100, ART 130, MUS 365 OR THE 100
- 04 ENG 203 (Wrld Lit)
- 05 PHI 300 (Bus Ethics)
- 06 FL 401 OR APPROVED CBA STUDY ABROAD COURSE.

**03. SOCIAL AND BEHAVIORAL SCIENCES (9 HRS)**

- 01 PSY 110 (Gen Psy)
- 02 SOC 101 (Intro Soc)
- 03 SELECT 1 COURSE: ANT 221 OR GHY 341 OR ANY FOREIGN LANGUAGE OTHER THAN THE STUDENT'S NATIVE LANGUAGE.

**04. NATURAL AND APPLIED SCIENCES (8 HRS)**

- 01 SELECT 2 LAB SCIENCES APPROVED UNDER THE GENERAL EDUCATION CURRICULUM.

**05. HUMAN WELLNESS (2 HRS)**

- 01 NFS 167 (Nutrition for Living)
- 02 HPR 105 (Cncpts Physical Fit)

**06. BUSINESS ADMINISTRATION CORE (42.5 HRS)**

- 01 ACC 200 (Intro Finance Acct)
- 02 BA 200 (Legal Environ Bus)
- 03 ECO 201 (Pmcpls Eco I)
- 04 ECO 202 (Pmcpls Eco II)
- 05 MIS 201 (Intro Bus Comp Cncpts)
- 06 MIS 202 (Intro Bus SprdSheets)
- 07 ACC 300 (Manager Acct)
- 08 BA 301 (Managerial Stats)
- 09 BA 303 (Regression Analysis)
- 10 ECO 336 (Survey Int Eco)
- 11 FIN 300 (Pmcpls Finance)
- 12 MGT 300 (Mgt Orgs)
- 13 MGT 325 (Operations Mgt)
- 14 MIS 300 (Mgt Info Sys)
- 15 MKT 300 (Pmcpls Market)
- 16 MGT 400 (Global Mgt Policy Strategy)

**07. ENTREPRENEURSHIP/SMALL BUSINESS EMPHASIS (21 HRS)**

- 01 ACC 330 (Fed Inc Tax Acct)
- 02 FIN 380 (Sm Bus Fin)
- 03 MGT 364 (Human Resource Manage)
- 04 MGT 475 (Entrepreneurship)
- 05 MKT 444 OR MKT 458
- 06 MIS 320 (Adv Microcomputer Appl)
- 07 REI 325 OR MGT 465

**08. OTHER BUSINESS REQUIREMENTS (2.5 HRS)**

- 01 BUSINESS SEMINARS: SELECT 2 COURSES FROM FAM 150, HON 321, HON 322, OR PSY 301.
- 02 DIRECTED ELECTIVE: (TO BE APPROVED BY DEPARTMENT CHAIR BASED ON CAREER INTERESTS OF THE STUDENT.)

**09. OPTIONAL NON-CBA MINOR (MINIMUM OF 18 HRS)****10. ELECTIVES (MINIMUM OF 7 HRS)**

- 01 SELECT ANY COURSES NECESSARY TO FULFILL THE MINIMUM NUMBER OF HOURS NEEDED TO GRADUATE. NON-BUSINESS COURSES RECOMMENDED.

**A Minimum of 128 Hours in Program**

A minimum of 64 hrs. required from four-year college, 45 hrs. 300- or 400-level courses, last 32 hrs. from USM

## MANAGEMENT

### Degree Plan (MNGTBSBA)

**01. REASONING/COMMUNICATIONS****SKILLS (18 HRS)**

- 01 ENG 101 (Comp One)
- 02 ENG 102 (Comp Two)
- 03 MAT 101 (College Algebra)
- 04 MAT 102 (Finite & Intro Calc)
- 05 SCM 111 OR SCM 320
- 06 BTE 480 (Org Communication)

**02. HUMANITIES AND FINE ARTS (18 HRS)**

- 01 HIS 101 (Wrld Civ to 1648)
- 02 HIS 102 (Wrld Civ since 1648)
- 03 SELECT 1 COURSE: AA 100, ART 130, MUS 365 OR THE 100
- 04 ENG 203 (Wrld Lit)
- 05 PHI 300 (Bus Ethics)
- 06 FL 401 OR APPROVED CBA STUDY ABROAD COURSE.

**03. SOCIAL AND BEHAVIORAL SCIENCES (9 HRS)**

- 01 PSY 110 (Gen Psy)
- 02 SOC 101 (Intro Soc)
- 03 SELECT 1 COURSE: ANT 221 OR GHY 341 OR ANY FOREIGN LANGUAGE OTHER THAN THE STUDENT'S NATIVE LANGUAGE.

**04. NATURAL AND APPLIED SCIENCES (8 HRS)**

- 01 SELECT 2 LAB SCIENCES APPROVED UNDER THE GENERAL EDUCATION CURRICULUM.

**05. HUMAN WELLNESS (2 HRS)**

- 01 NFS 167 (Nutrition for Living)
- 02 HPR 105 (Cnepts Physical Fit)

**06. BUSINESS ADMINISTRATION CORE (42.5 HRS)**

- 01 ACC 200 (Intro Finance Acct)
- 02 BA 200 (Legal Environ Bus)
- 03 ECO 201 (Prncpls Eco I)
- 04 ECO 202 (Prncpls Eco II)
- 05 MIS 201 (Intro Bus Comp Cncpts)
- 06 MIS 202 (Intro Bus SprdSheets)
- 07 ACC 300 (Manager Acct)
- 08 BA 301 (Managerial Stats)
- 09 BA 303 (Regression Analysis)
- 10 ECO 336 (Survey Int Eco)
- 11 FIN 300 (Prncpls Finance)
- 12 MGT 300 (Mgt Orgs)
- 13 MGT 325 (Operations Mgt)
- 14 MIS 300 (Mgt Info Sys)
- 15 MKT 300 (Prncpls Market)
- 16 MGT 400 (Global Mgt Policy Strategy)

**07. HUMAN RESOURCE MANAGEMENT EMPHASIS (21 HRS)**

- 01 MGT 364 (Human Resource Manage)
- 02 MGT 454 (Org Behavior)
- 03 MGT 455 (Org Theory)
- 04 MGT 472 (Labor Relations)
- 05 MGT 480 (Current Issues Manage)
- 06 MGT 495 (Intemational Mgt)
- 07 SELECT 1 COURSE: MGT 475, MGT 465, PSY 451, OR ENT 440.

**08. OTHER BUSINESS REQUIREMENTS (2.5 HRS)**

- 01 BUSINESS SEMINARS: SELECT 2 COURSES FROM FAM 150, HON 321, HON 322, OR PSY 301.

**09. OPTIONAL NON-CBA MINOR (MINIMUM OF 18 HRS)****10. ELECTIVES (MINIMUM OF 7 HRS)**

- 01 SELECT ANY COURSES NECESSARY TO FULFILL THE MINIMUM NUMBER OF HOURS NEEDED TO GRADUATE. NON-BUSINESS COURSES RECOMMENDED.

**A Minimum of 128 Hours in Program**

A minimum of 64 hrs. required from four-year college, 45 hrs. 300- or 400-level courses, last 32 hrs. from USM

## PRODUCTION/OPERATIONS MANAGEMENT

### Degree Plan (MNGTPOBSBA)

**01. REASONING/COMMUNICATIONS****SKILLS (18 HRS)**

- 01 ENG 101 (Comp One)
- 02 ENG 102 (Comp Two)
- 03 MAT 101 (College Algebra)
- 04 MAT 102 (Finite & Intro Calc)
- 05 SCM 111 OR SCM 320
- 06 BTE 480 (Org Communication)

**02. HUMANITIES AND FINE ARTS (18 HRS)**

- 01 HIS 101 (Wrld Civ to 1648)
- 02 HIS 102 (Wrld Civ since 1648)
- 03 SELECT 1 COURSE: AA 100, ART 130, MUS 365 OR THE 100
- 04 ENG 203 (Wrld Lit)
- 05 PHI 300 (Bus Ethics)
- 06 FL 401 OR APPROVED CBA STUDY ABROAD COURSE.

**03. SOCIAL AND BEHAVIORAL SCIENCES (9 HRS)**

- 01 PSY 110 (Gen Psy)
- 02 SOC 101 (Intro Soc)
- 03 SELECT 1 COURSE: ANT 221 OR GHY 341 OR ANY FOREIGN LANGUAGE OTHER THAN THE STUDENT'S NATIVE LANGUAGE.

**04. NATURAL AND APPLIED SCIENCES (8 HRS)**

- 01 SELECT 2 LAB SCIENCES APPROVED UNDER THE GENERAL EDUCATION CURRICULUM.

**05. HUMAN WELLNESS (2 HRS)**

- 01 NFS 167 (Nutrition for Living)
- 02 HPR 105 (Cncpts Physical Fit)

**06. BUSINESS ADMINISTRATION CORE (42.5 HRS)**

- 01 ACC 200 (Intro Finance Acct)
- 02 BA 200 (Legal Environ Bus)
- 03 ECO 201 (Pmcpls Eco I)
- 04 ECO 202 (Pmcpls Eco II)
- 05 MIS 201 (Intro Bus Comp Cncpts)
- 06 MIS 202 (Intro Bus SprdSheets)
- 07 ACC 300 (Manager Acct)
- 08 BA 301 (Managerial Stats)
- 09 BA 303 (Regression Analysis)
- 10 ECO 336 (Survey Int Eco)
- 11 FIN 300 (Pmcpls Finance)
- 12 MGT 300 (Mgt Orgs)
- 13 MGT 325 (Operations Mgt)
- 14 MIS 300 (Mgt Info Sys)
- 15 MKT 300 (Pmcpls Market)
- 16 MGT 400 (Global Mgt Policy Strategy)

**07. PROD/OPER MANAGEMENT EMPHASIS (21 HRS)**

- 01 MGT 454 (Org Behavior)
- 02 MGT 465 (Prod Oper Manage)
- 03 MGT 472 (Labor Relations)
- 04 MGT 495 (International Manage)
- 05 MIS 310 (Sys Analysis Design)
- 06 MKT 370 (Supply Chain Mgt)
- 07 IET 302 (Ind Quality Control)

**08. OTHER BUSINESS REQUIREMENTS (5-6 HRS)**

- 01 BUSINESS SEMINARS: SELECT 2 COURSES FROM FAM 150, HON 321, HON 322, OR PSY 301.
- 02 DIRECTED ELECTIVE: MAT 312

**09. OPTIONAL NON-CBA MINOR (MINIMUM OF 18 HRS)****10. ELECTIVES (MINIMUM OF 4 HRS)**

- 01 SELECT ANY COURSES NECESSARY TO FULFILL THE MINIMUM NUMBER OF HOURS NEEDED TO GRADUATE. NON-BUSINESS COURSES RECOMMENDED.

**A Minimum of 128 Hours in Program**

A minimum of 64 hrs. required from four-year college, 45 hrs. 300- or 400-level courses, last 32 hrs. from USM

## MARKETING

### Degree Plan (MRKTBSBA)

**01. REASONING/COMMUNICATIONS****SKILLS (18 HRS)**

- 01 ENG 101 (Comp One)
- 02 ENG 102 (Comp Two)
- 03 MAT 101 (College Algebra)
- 04 MAT 102 (Finite & Intro Calc)
- 05 SCM 111 OR SCM 320
- 06 BTE 480 (Org Communication)

**02. HUMANITIES AND FINE ARTS (18 HRS)**

- 01 HIS 101 (Wrld Civ to 1648)
- 02 HIS 102 (Wrld Civ since 1648)
- 03 SELECT 1 COURSE: AA 100, ART 130, MUS 365 OR THE 100
- 04 ENG 203 (Wrld Lit)
- 05 PHI 300 (Bus Ethics)
- 06 FL 401 OR APPROVED CBA STUDY ABROAD COURSE.

**03. SOCIAL AND BEHAVIORAL SCIENCES (9 HRS)**

- 01 PSY 110 (Gen Psy)
- 02 SOC 101 (Intro Soc)
- 03 SELECT 1 COURSE: ANT 221 OR GHY 341 OR ANY FOREIGN LANGUAGE OTHER THAN THE STUDENT'S NATIVE LANGUAGE.

**04. NATURAL AND APPLIED SCIENCES (8 HRS)**

- 01 SELECT 2 LAB SCIENCES APPROVED UNDER THE GENERAL EDUCATION CURRICULUM.

**05. HUMAN WELLNESS (2 HRS)**

- 01 NFS 167 (Nutrition for Living)
- 02 HPR 105 (Cnepts Physical Fit)

**06. BUSINESS ADMINISTRATION CORE (42.5 HRS)**

- 01 ACC 200 (Intro Finance Acct)
- 02 BA 200 (Legal Environ Bus)
- 03 ECO 201 (Prncpls Eco I)
- 04 ECO 202 (Prncpls Eco II)
- 05 MIS 201 (Intro Bus Comp Cncpts)
- 06 MIS 202 (Intro Bus SprdSheets)
- 07 ACC 300 (Manager Acct)
- 08 BA 301 (Managerial Stats)
- 09 BA 303 (Regression Analysis)
- 10 ECO 336 (Survey Int Eco)
- 11 FIN 300 (Prncpls Finance)
- 12 MGT 300 (Mgt Orgs)
- 13 MGT 325 (Operations Mgt)
- 14 MIS 300 (Mgt Info Sys)
- 15 MKT 300 (Prncpls Market)
- 16 MGT 400 (Global Mgt Policy Strategy)

**07. MARKETING EMPHASIS (21 HRS)**

- 01 MKT 322 (Creative Market)
- 02 MKT 365 (Consumer Behavior)
- 03 MKT 424 (Market Research)
- 04 MKT 428 (Market Manage)
- 05 MKT 330 OR MKT 355 OR MKT 370
- 06 MKT 380 OR MKT 444 OR MKT 495
- 07 MKT 430 OR MKT 458 OR MKT 400

**08. OTHER BUSINESS REQUIREMENTS (5-6 HRS)**

- 01 BUSINESS SEMINARS: SELECT 2 COURSES FROM FAM 150, HON 321, HON 322, OR PSY 301.
- 02 DIRECTED ELECTIVE: ENG 332 OR ENG 333 OR MAT 312 OR PHI 253

**09. OPTIONAL NON-CBA MINOR (MINIMUM OF 18 HRS)****10. ELECTIVES (MINIMUM OF 4 HRS)**

- 01 SELECT ANY COURSES NECESSARY TO FULFILL THE MINIMUM NUMBER OF HOURS NEEDED TO GRADUATE. NON-BUSINESS COURSES RECOMMENDED.

**A Minimum of 128 Hours in Program**

A minimum of 64 hrs. required from four-year college, 45 hrs. 300- or 400-level courses, last 32 hrs. from USM