The University of Southern Mississippi (USM) is seeking to purchase a Cisco Collaboration Flex Plan for Education Agreement to include both Calling and Meetings. USM has invested in Cisco on Premises Calling for all campus and has a campus wide On-Premises Cisco Video deployment. While USM will still continue to run all Cisco Call Manager Services and some video services on-premises, USM understands the value of moving their licensing structure to a subscription model to eliminate on-going maintenance cost, simplification of contract management and adding additional features that they currently do not have licenses for. This Enterprise agreement will allow USM to provide new collaboration services to Faculty/Staff and Students by leveraging Cisco Webex and Webex Teams, integration from Webex into USM’s LMS, Canvas, and other additional features that are included within the agreement. USM currently has 2,080 FTE (Knowledge Workers) and with growth estimates 18,500 students.

**Cisco Flex Plan for Collaboration on-premises and WebEx Cloud for Education Enterprise Agreement includes:**

* Voice Flex Plan for (2080) Knowledge Workers, (18,5000) Students
* Cisco Unified Communication Manager
* Cisco Unity Connection
* Cisco Expressway
* Cisco Emergency Responder
* Cisco Meeting Server
* Cisco Telepresence Management Suite
* Soft Clients
* Cisco Jabber
* Cisco SRST
* Analog/Common Area phones \* - Includes 50% common area and 20% growth
* Webex for (2080) Knowledge Workers
* Student licenses included at no additional costs
* Unlimited Toll Call in audio included at no additional cost
* Cisco Webex Centers:
	+ *Meeting Center - 1000 users per meeting (Connects video endpoints up to 75 SIP) (All participates treated the same)*
	+ *Event Center – 1000 users per meeting (Strictly Webex client) (Example: Users viewing/streaming, multiple presenters – different rules for presenters vs attendees)*
	+ Training Center – 1000 users per meeting  (*Strictly Webex client*)
	+ Support Center - 5 users per meeting (*Strictly Webex client*)
* Cloud video bridge (CMR) 100
* Cisco Webex Teams App – *formerly* *Spark Messaging*  - file storage, messages, 20GB per FTE, 5GB per Student User – additional capacity purchased in 1TB increments
* Cisco TMS 250
* Cisco CMS PAK
* Cisco CMS Meeting Server MultiBranding
* Cisco CMS Recording Server
* Cisco SMP
* Cisco PMP
* Webex Recordings (Unlimited storage in cloud) Downloading - meeting center is mp4. Training and event are ASF format.
* Webex Board and Cisco Telepresence Endpoint Registration included, 1:1 device registration
* *LMS Integration with Cisco ecosystem partners – (Date based on Cisco release)*
* Basic Webex Support: <https://www.cisco.com/c/dam/en/us/products/collateral/conferencing/webex-meeting-center/at-a-glance-c45-738880.pdf>
* Pro Pack for Webex Team (*formerly Spark Messaging*), provides security and  analytics for Webex Teams  [*https://collaborationhelp.cisco.com/article/en-us/np3c1rm*](https://collaborationhelp.cisco.com/article/en-us/np3c1rm)
* Solution Notes:
	+ Faculty Staff: 2,080
	+ Students: 18,500
	+ Cloud Meetings (Webex) for Faculty/Staff: 1,975
	+ On-Premises Meetings (CMS) for Faculty/Staff: 105
	+ Cloud Meetings (Webex) for Students: 18,000
	+ On-Premises Meetings (CMS) for Students: 500
	+ On-Premises Calling: 2,080

Subscription should be a 5 Year agreement, paid annually. Start Date of October 1, 2019

Material:

|  |  |  |
| --- | --- | --- |
| **Part Number** | **Description** | **Qty** |
| **A-SPK-EDU** | Collaboration Flex Plan for Education | 1 |
| A-SPK-EDUEC-CM-M | Cloud Meetings | 1975 |
| A-SPK-EDUEC-PM-M | On-Premises Meetings | 105 |
| A-SPK-EDUEC-PCALL | On-Premises Calling | 2080 |
| A-SPK-EDUEC-TEC | Toll Employee Count | 20580 |
| A-SPK-US-TA-AB | Audio Broadcast (1) | 1 |
| A-SPK-EDU-HUB-PRO | Pro Pack for Cisco Webex Control Hub (1) | 2080 |
| SVS-SPK-SUPT-BAS | Basic Support for Cisco Spark | 1 |
| A-SPK-EMP-RMSTG-X | Included file storage (1) | 142420 |
| A-SPK-VOIP | Included VoIP (1) | 1 |
| A-SPK-EMP-WXSTG-X | Included Cisco WebEx Storage | 50 |
| A-SPK-ND-SR-X | Cisco Spark Devices upfront purchase registration | 2496 |
| A-SPK-M3MCTCECSC | Cloud Meetings/Cloud User Message Entitlement | 23970 |
| A-FLEX-CMS-MBRD | Cisco Meeting Server Multibranding (1) | 1 |
| A-FLEX-CUE-VM | Unity Express with VoiceMail (1) | 208 |
| A-FLEX-EXP-DESK | Expressway Deskphone Registration (1) | 2496 |
| A-FLEX-EXP-ROOM | Expressway Room Registration (1) | 21 |
| A-FLEX-JABBER | Jabber (1) | 1040 |
| A-FLEX-P-UCM-12X | Unified Communications Manager v12 License (1) | 2496 |
| A-FLEX-SME-12X | Session Manager v12 (1) | 832 |
| A-FLEX-CMS-PAK | CMS Product Authorization Key (1) | 1 |
| A-FLEX-PMP | Personal Mulitiparty User License (1) | 726 |
| A-FLEX-SMP | Shared Mulitiparty User License (1) | 3 |
| A-FLEX-SRST-EP | SRST Endpoints (1) | 1 |
| A-FLEX-TMS-250USR | TMS 250 System License (1) | 96 |
| A-FLEX-TMS-PAK | TMS Product Authorization Key (1) | 1 |
| A-FLEX-CME | Communications Manager Express (1) | 208 |
| A-FLEX-CUCILYNC | CUCILYNC (1) | 250 |
| A-FLEX-CUE-IVR | Unity Express with Interactive Voice Response (1) | 5 |
| A-FLEX-ER-12X-K9 | Emergency Responder SW Bundle v12 (1) | 1 |
| A-FLEX-EXP-GW | Enable GW Feature (H323-SIP) (1) | 16 |
| A-FLEX-EXP-KEY | Expressway Release Key (1) | 5 |
| A-FLEX-P-ESS-12X | Essential v12 License (1) | 208 |
| A-FLEX-CMS-REC | Cisco Meeting Server Recording Port (1) | 7 |
| A-FLEX-EXP-PAK | Expressway Product Authorization Key (1) | 1 |
| A-FLEX-EXP-RMS | Expressway Rich Media Session (1) | 104 |
| A-FLEX-P-UCXN-12X | Unity Connection v12 License | 2496 |
| A-FLEX-EXP-AN | Enable Advanced Networking Option (1) | 8 |
| A-FLEX-EXP-SERIES | Enable Expressway Series Feature Set (1) | 16 |
| A-FLEX-P-COMMON12X | Common Area v12 License (1) | 416 |
| A-FLEX-P-ER-12X | Emergency Responder v12 License (1) | 2496 |
| A-FLEX-SW-12X-K9 | On-Premises & Partner Hosted Calling SW Bundle v12 (1) | 1 |
| A-FLEX-TMS-API | TMS Integration API with Microsoft Exchange (1) | 1 |
| A-FLEX-EXP-E | Enable Expressway-E Feature Set (1) | 8 |
| A-FLEX-EXP-TURN | 1800 TURN Relay Option (1) | 8 |
| A-FLEX-MSG-ENT | Messaging Entitlement | 726 |
| A-FLEX-P-TPRM-12X | Telepresence Room v12 License (1) | 21 |
| A-FLEX-TMS-SN | TMS Serial Number (1) | 1 |
| A-FLEX-UCM-PAK | UCM Product Authorization Key (1) | 1 |
| A-FLEX-EDGAUD-USER | A-FLEX Webex Edge Audio | 1975 |

Initial Term - 60.00 Months | Renewal Term - 12 Months | Billing Model - Annual Billing | Requested Start Date - 01-Oct-2019 | Requested End Date - 30-Sep-2024

Vendor must show a per user cost per month and then annual totals.