



THE UNIVERSITY OF SOUTHERN MISSISSIPPI

June 25, 2019

ADDENDUM 1 TO RFP 20-01

This addendum provides answers to questions submitted by prospective bidders. The University's answers are shown in **RED**.



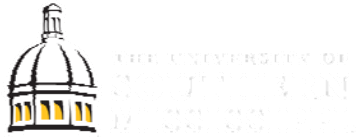
Steve Ballew
Director of Procurement and Contract Services

1. Appendix C Requirement 5 & 6 states that AP's are required to support 802.11ax (WiFi 6) Looking across the platform of the major Enterprise Wireless LAN providers, none of the providers have an outdoor and a hospitality AP that is AX.
 - Is it acceptable to propose an AC access point? **Yes, if there is nothing in the pipeline but we would prefer proposing something that is not yet shipping.**
 - Is it acceptable to propose an AP that is not yet shipping? **Yes.**
 - Does USM have a specific AP manufacturer they are requesting for this? **No.**

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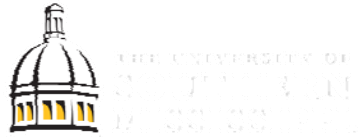
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2. Appendix C Requirement 69 states that AP's must include BLE, Zigbee radio for IOT or the ability to add a module to provide this.
 - Does USM plan to use the Zigbee radio? **Not yet, however we do see the potential need as IoT becomes more mainstream.**
 - If a simpler, better approach – with less wireless interference can be provided for IoT devices using LoRaWAN gateways is that acceptable? **We will evaluate any options to determine whether or not they meet our requirements.**
3. Is it a requirement that all proposed AP's must be Wi-Fi CERTIFIED 6 certifiable? **Yes.**
4. Will USM accept proposals with a primary response to the RFP and then an alternative proposal? **Yes, preferably in two bid responses.**
5. Is USM requesting Trade in Credit for their existing wireless infrastructure? **We did not ask for a trade in credit but will evaluate any such offers as a part of the overall cost calculation.**
6. Moving to an AX architecture could change placement of AP's, will USM be responsible for all implementation and placement? **Yes, it is our intent to re-evaluate AP placement based on the selected solution. This is not part of the RFP.**
7. Is USM open to a 100% cloud managed wireless solution? **No.**
8. Will the Purchasing Card be used for additional products outside of the current solicited products within the bid #20-01?
Please note RFP Section 7.2 regarding no unspecified costs. If USM or another state agency desires to purchase additional items, it may or may not be through a purchasing card.
9. Can two options be proposed in the same bid or can we submit two bids?
You may submit two bids.
10. Will the awarded vendor be providing the initial install and supporting the customer for the remainder? **The bid is for hardware, software, licensing and training. Installation will be done by USM or a subcontractor.**
11. Can the terms of the contract be negotiated after the award of the bid? Or should vendor changes to the contract be presented with the bid? **Vendor must submit needed changes to the contract with the bid response.**
12. Would the Customer be amenable to using an existing agreement such as the State of Mississippi -EPL Purchase Agreement or another Consortium Agreement (such as NCPA or MHEC)? **We are amenable to using EPL, but not Consortium Agreements.**

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13. Describe the underlying switching infrastructure that will connect to the new access points including Power Over Ethernet and speed capabilities. **Most will connect to Cisco 2960x, 1Gbps POE+ but we have Cisco Catalyst 9300 switches for the high density areas with 1Gbps UPOE.**
14. Is a site survey required as part of this RFP? **No.**
15. If professional services are required are detailed floorplans available?
No professional services are required.
16. What available CPU, Memory, and storage resources can be used for any virtual appliances? **We will provide capacity to match your specifications.**
17. What version of VMWare is being run today? **VMWare 6.5**
18. Item 7.1 Item #2 Under controllers/Data planes section should this be priced to accommodate the identified 2200 Access points listed in the matrix or be configured to meet the specification identified on Appendix C - Required ID #73 indicating 5000 Access Points. **The solution should be priced to accommodate the number of access points listed in the requirements but sized appropriately to handle future growth up to 5000.**

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