

The University of Southern Mississippi
Notice of Proposed Sole Source Purchase
SSP 19_004

The University of Southern Mississippi anticipates purchasing the item(s) listed below as a sole source purchase. Anyone objecting to this purchase shall follow the procedures outlined below.

1. Description of the commodity that USM is seeking to procure: **ORSIM bronchoscope trainer complete with Simulated Probe, Sensor and Carry case. Comes complete with 24 months warranty.**
2. Explanation of why the commodity is the only one that meets the needs of the agency:
This is the only bronchoscopy trainer that is interactive with selectable abnormal and normal anatomical findings. Traditional bronchoscopes and light sources can only be used in mannequins and are exceptionally unrealistic. They are also bulky and heavy. The ORSIM bronchoscopy trainer package is portable and light weight so it could be used in the classroom or simulation center without difficulty. It affords video from real human anatomy translated into video output. It gives instant feedback when a wrong direction or action is made and offers guidance when students get stumped. The greatest attribute is the realism it affords and practice on this trainer teaches the exact movements and motions required to perform a bronchoscopy for anesthesia. Our mission is to train nurse anesthetists at the highest level and we do in fact, train them to fill the role required in the full practice of anesthesia, which includes bronchoscopy and fiberoptic intubation to place an endotracheal tube. We currently do not have a bronchoscope of any type and need this trainer to achieve our desired and required student outcomes.

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3. Explanation of why the source is the only source is the only person or entity that can provide the required commodity: **ORSIM (Medaphor North America) is the only source as it is relatively new to the market. There is no competitor with the same or even nearly the same features, especially the video guided training module.**
4. Explanation of why the amount to be expended for the commodity is reasonable: **The ORSIM trainer scope is designed to reduce the likelihood of damage by 80% and it provides the training module via video that a traditional bronchoscope does not have. Since we have 60 students that will be using the product repeatedly as a trainer, it is logical to have the one built for training that will hold up to student use and re-use. The video trainer feature with immediate feedback is well worth the difference in the one-time purchase price along with the sturdiness of the product to justify its cost.**
5. Efforts that the agency went through to obtain the best possible price for the commodity: **Emailed three major bronchoscope companies to see if they had trainer options, searched internet for similar products and other bronchoscopy trainers, compared other trainers to ORSIM in cost and in features.**

Advertisement Schedule	Date
1 st scheduled	8/23/18
2 nd scheduled	8/30/18

Any person or entity that objects and proposes that the commodity listed is not sole source and can be provided by another person or entity shall submit a written notice to:

The University of Southern Mississippi
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Steve Ballew

Director of Procurement & Contracts

Steve.ballew@usm.edu

Subject Line must read "Sole Source Objection"

The notice shall contain a detailed explanation of why the commodity is not a sole source procurement. Appropriate documentation shall also be submitted if applicable.

If after a review of the submitted notice and documents, USM determines that the commodity in the proposed sole source request can be provided by another person or entity, then USM will withdraw the sole source request publication from the procurement portal website and submit the procurement of the commodity to an advertised competitive bid or selection process.

If USM determines after review that there is only one (1) source for the required commodity, then USM will appeal to the Public Procurement Review Board. USM will have the burden of proving that the commodity is only provided by one (1) source.